

BUSINESS PLAN for EMMONAK EQUIPMENT LEASING (EEL)

August, 2001

Kwiguk Pass (Yukon River)

**Prepared By
The City of Emmonak
P.O. Box 9
Emmonak, Ak. 99581
Martin B. Moore, Sr.
City Manager
(907) 949-1227**

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TABLE OF CONTENTS

Table of Contents.....	i
Executive Summary.....	1
Mission Statement	
Key Issues	
Statement of Purpose	
1. Description of The Business.....	2
1.1 Background	
1.2 Location of Business	
1.3 Services	
1.4 Pricing	
1.5 Physical Facilities	
1.6 Operations, Risk, and Contingencies	
1.7 Promotion	
2. Market Analysis.....	4
2.1 Market Description and Trends	
2.2 Competition	
2.3 Market Projections	
3. Management.....	5
3.1 Form of Organization.	
3.2 Staffing	
3.3 Duties, Responsibilities, and Job Descriptions	
4. Financial Plan.....	6
5. Attachments.....	7

Executive Summary

Mission Statement

The Emmonak Equipment Leasing operation (EEL) is owned by the City of Emmonak, a community located in the Yukon River Delta near the coast of southwestern Alaska. The purpose of the venture is to lease heavy equipment to contractors constructing infrastructure projects within the region.

Key Issues

A major construction effort is underway in Rural Alaska, including southwestern Alaska. Within the Yukon River Delta region, alone, nearly \$73.4 million of infrastructure projects that require the use of heavy equipment were initiated this year or will begin construction during the next two years. This is a conservative estimate because many agencies do not release cost information on projects that are two or more years into the future. This effort is fueled by a number of different but compounding reasons. These reasons include:

- The disastrous impact on local economies by the crash of commercial and subsistence fishing over the past decade.
- The desire by rural residents to broaden their economic base while protecting their rights and access to subsistence resources.
- Efforts by state and federal agencies to provide basic public services in rural Alaska such as water and sanitation, reliable electric power, code-compliant fuel storage and up-to-date school facilities.

Much of the heavy equipment required to construct these projects typically must be brought in from outside the region at great expense. The availability of quality equipment for lease in the region would reduce costs significantly and benefit the projects involved.

Statement of Purpose

The City of Emmonak is seeking loan and grant funding in the amount of \$5.0 million to purchase 15 pieces of heavy equipment including bulldozers, a backhoe, large dump trucks, front-end wheel loader, grader, service truck with tools and a 1,000-gallon fuel truck.

1. DESCRIPTION OF THE BUSINESS

1.1 BACKGROUND

With the loss of commercial fishing as a source of jobs and income, Emmonak places top priority on projects leading to job creation and putting local people to work. A large number of public projects are scheduled to take place in the Lower Yukon region over the next several years. In Emmonak alone these projects include airport upgrades, local roads, housing, water, sewer, and solid waste improvements. Emmonak is interested in ensuring that local residents participate in scheduled construction projects. One way to do this is for the community to own heavy equipment that could be leased to contractors and other communities. Another way would be to enter into a joint agreement with a major contractor who frequently bids on projects in the area.

1.2 LOCATION OF BUSINESS

Emmonak Equipment Leasing, an activity of the City of Emmonak, will be headquartered in Emmonak, Alaska, at the mouth of the Yukon River, 10 miles from the Bering Sea, on the north bank of Kwiguk Pass in the Bethel Recording District. Emmonak lies 120 air miles northwest of Bethel and 490 air miles from Anchorage, in the Yukon Delta National Wildlife Refuge. A maritime climate predominates in Emmonak. Temperatures range from -25 to +79 degrees Fahrenheit. Precipitation is 19 inches per year, while snowfall is 50 to 60 inches per year. Freeze-up occurs during October; break-up occurs in June.

1.3 SERVICES

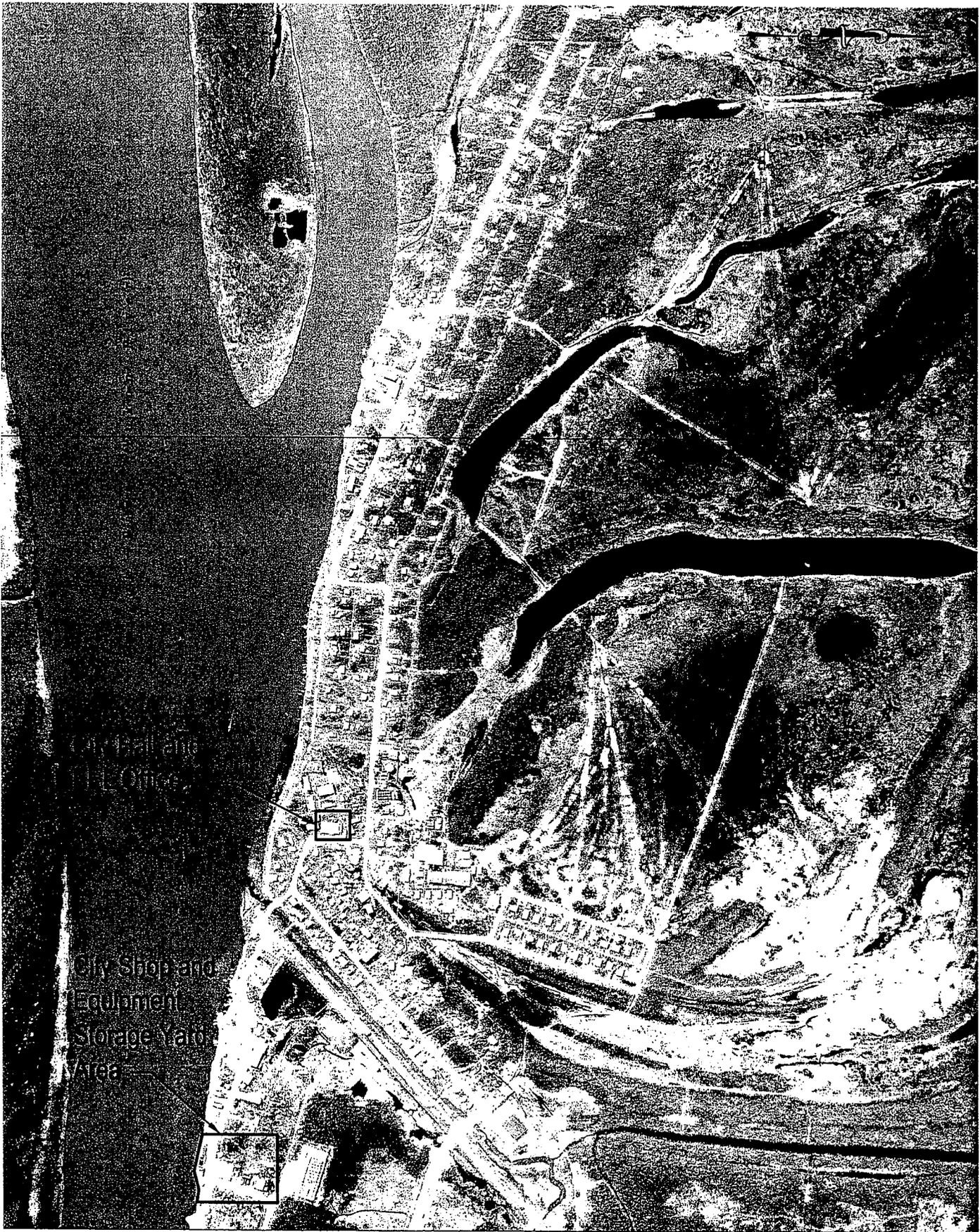
EEL is a heavy equipment leasing service and will provide new vehicles for contractors to lease to complete construction contracts for projects in the City and region. Mobilization and demobilization costs to contractors for projects in the region will be significantly reduced since EEL will have them already on site and ready for operation.

1.4 PRICING

Leasing will be available by the hour, day, month, and unlimited categories. Rates for each type of equipment are listed in the Attachments section. Two potential customers have reviewed suggested rates and have found them to be competitive and favorable. A letter of intent from a potential customer is included in the Attachments section.

1.5 PHYSICAL FACILITIES

Administrative support for the lease operation will be housed in existing office space at the City of Emmonak Office building. Equipment will be stored on city property within the city limits. Repairs, preventative maintenance will be performed in an existing structure adjacent to the equipment storage area. Refer to Figure 1 for community site map. Photos of the shop building are found in Attachment 7. A copy of the equipment list is in the Attachments section.



Emmonak Community Map

Figure 1

1.6 OPERATIONS, RISK, AND CONTINGENCIES

A "pre-bidders conference" is scheduled at Emmonak for August 15, 2001. Operations are planned to begin in the spring of 2002 after the arrival of the first barge. After funding is secured, equipment purchase will be completed and arrangements will be made to ship equipment from Seattle to Emmonak. Equipment will be in place for the successful project contractor to begin construction in May or early June. The inventory of lease equipment has been reviewed with potential contractors to insure that typical and essential heavy equipment will be available with adequate back up in the event of unanticipated maintenance. The purchase of new equipment will help reduce the risk of excessive time loss and increased expense that often accompanies the use of old, unreliable equipment. The business plan includes a line item for insurance coverage to protect the interests of funding institutions. Two persons will be trained and qualified to maintain and repair the equipment. Continuation training will be provided on an annual basis for these personnel. Lease contracts reviewed by legal services will contain language that minimizes owner's costs from contractor's negligence or damage to equipment while in their use and possession. An equipment superintendent will oversee business activities and accounts will be audited as required to insure fiscal responsibility and efficient operations.

1.7 PROMOTION

There are several methods that EEL will promote its equipment leasing services. The Operations Manager or an appropriate designee will attend pre-bidding conferences for government projects that are planned and announced for the business service area. EEL will add to an existing list of contacts at the federal, state, and regional level and maintain that contact list to stay aware of construction projects in their service area. EEL is developing a promotional packet of information to describe available equipment and prices for distribution to all successful contractors for projects in the service area. A list of existing contractors is being developed and these promotional materials will be mailed to each contractor listed. EEL is in contact with the Procurement Technical Assistance Center, Alaska Small Business Development Center and will register EEL with the PTAC Bid Match Service. This listing will notify EEL of opportunities for contractors to bid on local, state, or federal contracts. With information, EEL will receive early notice of potential customer needs that EEL can satisfy.

2. MARKET ANALYSIS

2.1 MARKET DESCRIPTION AND TRENDS

The Western Alaska village of Emmonak is centrally located in a region that has been targeted for major development and construction projects for the foreseeable future. More than 73 million dollars of state and federal project funds are earmarked for villages along the coast and lower Yukon River including Emmonak. A list of known projects is included in the Attachments section. Currently, all general contractors that have successfully bid on projects in Rural Alaska have had to absorb the cost of mobilizing and demobilizing equipment to and from the project location. If local equipment was available, it was old and breakdowns from lack of proper servicing and preventative maintenance were frequent. EEL will provide its customers with new, on-site equipment, a capability not now or previously available. A lucrative market with positive trends for the out years exists and EEL will be poised to take advantage of this economic development.

2.2 COMPETITION

There is currently no equivalent service that exists in the Emmonak service area and competition is essentially nonexistent.

2.3 MARKET PROJECTIONS

With the current and anticipated trends in the federal and state governments, support is strong for the rural economic development of Alaska. With the formation of the Denali Commission, many projects for Rural Alaska are now being funded. Construction projects, infrastructure upgrades and the jobs they will bring to EEL's service area are expected to continue beyond the five-year look of this business plan.

3. MANAGEMENT

3.1 FORM OF ORGANIZATION

The City of Emmonak will retain EEL as a business operation of the city. A manager for equipment leasing operations will be hired to supervise business operations and two maintenance personnel. Legal, accounting, and other professional services will be contracted as required.

3.2 STAFFING

Three new positions will be created at the City of Emmonak for EEL operations: one equipment superintendent, one vehicle operator, and one vehicle mechanic.

3.3 DUTIES, RESPONSIBILITIES, AND JOB DESCRIPTIONS

The position descriptions with a list of duties and responsibilities for the new positions are included in the Attachments section. Personnel will be hired to meet the required experience and skill levels identified in the appropriate job descriptions.

4. FINANCIAL PLAN

The financial plan is located in the Attachments section and includes a start up balance sheet with pro formas for the next five years. Sales projections were based on an equipment use rate (EUR) for the year. The EUR was determined as a percentage of the time that equipment was leased at the recommended prices for new heavy equipment in Rural Alaska.

Two conservative scenarios were used, a nominal use rate of 60% and a minimum desired use rate of 35%. Both sets of projections are included and marked with the appropriate EUR for comparison.

EEL recognizes that equipment use will vary throughout the year according to seasonal changes and the corresponding cash flows will result. With simultaneous construction projects overlapping during the period of this plan, equipment use rates might approach or exceed 90%. EEL believes that revenue projections based on an average equipment use rate annually of 35% to 60% is conservative and realistic. Although revenue streams will vary throughout the year, sufficient cash to meet financial obligations is projected and can be retained to carry the operation successfully through the low levels of activity. The projected increases in retained earnings can be applied to accelerate debt service, add additional equipment, and increase employment for the community.

Performance ratios including debt service ratios are computed and included in the 5-year financial plan

ATTACHMENTS

1. Heavy Equipment Lease Rates
2. Letters Of Intent
3. Heavy Equipment List
4. Projects List
5. Job Descriptions
6. Financial Plan
7. Miscellaneous Documentation

1. HEAVY EQUIPMENT LEASE RATES



N C MACHINERY
ALASKA RENTAL RATES
2001



TRACK TYPE TRACTORS

MODEL	WT	HP	BLADE CAP	DAY	WEEK	MONTH
D3C	16,000	70	1.64 CU YD	300	850	2500
D4C	19,500	80	2.18	350	1000	3000
D5C	19,400	90	2.51	400	1175	3500
D5M	27,000	110	3.39	500	1500	4500
D6M	34,250	140	4.14	675	2000	6000
D6R	42,300	175	7.34	900	2675	8000
D7R	62,000	230	8.98	1500	4500	13500
D8R	82,900	305	15.30	1750	5250	15750
D9R	108,000	405	21.40	2300	6900	20700
D10R	145,000	570	28.70	3100	9350	28000

Winches are available for some models for an additional 20% of the rental rate

Welding
convert hold
for "Dodge"
equip
2472

LOW GROUND PRESSURE

MODEL	WT	HP	BLADE CAP	DAY	WEEK	MONTH
D3C LGP	17,000	70	1.70	350	1000	3000
D4C LGP	17,100	80	2.21	400	1175	3500
D5C LGP	19,600	90	2.70	450	1350	4000
D5M LGP	29,000	110	2.86	550	1600	4750
D6M LGP	37,400	140	4.11	700	2100	6250
D6R LGP	45,600	185	4.83	1000	3000	9000

Winches are available for some models for an additional 20% of the rental rate

HYDRAULIC EXCAVATORS

MODEL	WT	HP	BUCKET CAP	DAY	WEEK	MONTH
301.5	3,681	17.4	0.043 CU YD	200	600	1800
302.5	6,015	24	0.07	225	675	2000
303.5	7,700	28.5	0.15	250	750	2250
304.5	10,000	37.4	0.21	300	875	2600
307B	16,380	54	0.37	350	1000	3000
307B SWING BOOM	18,555	54	0.37	375	1125	3375
311B	22,680	79	0.75	450	1300	3850
312BL	31,110	84	0.75	450	1350	4000
315BL	37,000	93	0.90	550	1600	4750
318BL	41,000	115	1.50	625	1850	5500
320BL	45,400	128	1.50	690	2075	6200
322BL	52,600	153	1.50	800	2400	7200
325BL	60,800	168	1.50	875	2600	7800
330BL	76,300	222	1.88	1150	3500	10500
345BL	97,100	290	3.00	1650	4650	14000
365BL	149,000	385	4.00	2350	7000	21000
375L	182,600	428	5.75	2500	7500	22500
301.5 / 302.5 Auger w/ 1 ft Extra Bit				100	300	900
Auger Extension, 7 foot				20	60	180
				5	15	45

A machine equipped with a frost bucket is an additional 10% of the rental
Most models equipped with tires at no additional charge



N C MACHINERY
ALASKA RENTAL RATES
2001



EXTRA EXCAVATOR BUCKET

	DAY	WEEK	MONTH
301.5 - 303.5			
307 - 312	25	75	225
315 - 320	50	150	450
325 - 330	60	180	540
345 - 350	70	210	630
365 - 375	85	255	765
	100	300	900

BACKHOE LOADERS

MODEL	WT	HP	DIG DEPTH	DAY	WEEK	MONTH
416C/D	14,000	80	11'2"	300	850	2500
426C/420D	15,500	85	20'3"	325	925	2750
436C/430D	15,700	93	21'4"	350	1000	3000
416C IT	14,000	80	11'2"	325	925	2750
426C IT/420D IT	15,500	85	21'3"	350	1000	3000
Frost Bucket is additional				20	50	150
Extra Bucket				20	60	180

All models are 4WD. Cab and E-stick, tool carrier version includes forks

VIBRATORY COMPACTION PLATES

MODEL	WT	HP/EE	EX MODELS	DAY	WEEK	MONTH
C4	910	7800	416/426/436	125	350	1000
C6	1,600	11600	312/315	200	600	1750

HYDRAULIC HAMMERS

MODEL	WT	ENERGY	EX MODELS	DAY	WEEK	MONTH
H45	275	100 ft lb	301.5	85	250	750
H50	400	150	302.5	100	300	900
4X	1,100	883	416/426/436	300	850	2500
8X	2,800	1700	315/320	750	2250	6700
10X	3,300	1323	320/322/325	900	2675	8000

* Certified CIMA Total Energy

INTEGRATED TOOL CARRIERS

MODEL	WT	HP	BUCKET CAP	DAY	WEEK	MONTH
IT14G	17,300	90	17	350	1000	3000
924G	22,800	114	2.25	400	1175	3500
IT28G	28,500	125	2.5	450	1350	4000
IT62G	40,225	170	4.0	600	2350	7000

Tool Carriers includes forks at no additional charge

RENTAL EQUIPMENT SALES
N C MACHINERY
ALASKA RENTAL RATES
 2001



WHEEL LOADERS

MODEL	WT	HP	BUCKET CAP	DAY	WEEK	MONTH
938G	29,000	145	3.5	800	1800	5400
950G	39,200	180	4.0	675	2000	6000
962G	41,000	200	4.5	725	2175	6500
966G	50,500	235	5.0	1000	3000	9000
980G	65,500	300	7.0	1400	4200	12600
988F	100,000	430	8.0	2200	6600	19800

9913.75 (2)

(2)

LOGGING EQUIPMENT

MODEL	WT	HP	WEEK	MONTH
325B LL	81,400	158	3675	11000
330B LL	87,400	214	4350	13000



MOTOR GRADERS

MODEL	WT	HP	BLADE	DAY	WEEK	MONTH
140H	32,500	105	14 FOOT	850	2500	7500
160H	34,500	120	14 FOOT	950	2850	8500
14H	41,500	215	14 FOOT	1225	3675	11000
16H	54,500	275	16 FOOT	1800	5350	16000



SKIDSTEER LOADERS

MODEL	OPER. CAP.	HP	BUCKET CAP	DAY	WEEK	MONTH
216	1,350	49	0.56 CU YD	150	600	1800
226	1,500	54	0.56	170	675	2025
236	1,750	59	0.61	190	750	2250
246	2,000	74	0.61	210	835	2500



SKIDSTEER ATTACHMENTS

	DAY	WEEK	MONTH
Additional Bucket	20	60	180
Forks	20	60	180
Hammer	85	250	750
Auger w/ 1 bit	100	300	900
Additional Auger Bit	20	60	180
Auger Extension, 1 foot	5	15	45



**N.C. MACHINERY
ALASKA RENTAL RATES
2001**



ARTICULATED DUMP TRUCKS



MODEL	WT	HP	CAPACITY	DAY	WEEK	MONTH
D250E / 725	47 800	370	18 00	1125	3350	10000
D300E / 730	49 500	385	21 60	1400	4175	12500
D350E	66 560	505	26 10	1450	4350	13500
D400E	69 800	505	28 80	1500	4500	14500

(3)

ASPHALT DRUM COMPACTORS



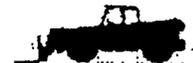
MODEL	WT	HP	WIDTH	DAY	WEEK	MONTH
CB224	8,750	11.5	4'7"	200	575	1700
CB334	9,500	41	5'1"	275	800	2400
CB434	14,300	70	5'3"	450	1350	4000
CB534	20,270	105	6'7"	575	1675	5000
CB634	26,750	145	8'1"	675	2000	6000

SOIL DRUM COMPACTORS



MODEL	WT	HP	WIDTH	DAY	WEEK	MONTH
CS323C	10 000	50	4'7"	350	1000	3000
CS433C	14,675	105	6'7"	425	1250	3750
CP433C pad foot	15,225	105	6'5"	425	1250	3750
CS583C	25,700	145	8'1"	575	1675	5000
CS583C	33,600	145	8'1"	625	1850	5500
Elliot Grid for CS583C				125	350	1000

TELESCOPIC MATERIAL HANDLERS



MODEL	WT	CAPAC	LIFT HT	DAY	WEEK	MONTH
TH63	20,100	3000	41	300	850	2500
TH83	23,900	3000	41	350	1000	3000
TH83 w/ Platform	23,900	3000	41	400	1200	3600
TH103	26,570	4000	44	425	1275	3800
Bucket 1.75 cu. Yd.				35	100	300

LIGHT TOWERS



MODEL	LIGHTS	GENERATOR	FUEL CAP	DAY	WEEK	MONTH
PRO	4 - 1000 WATT	6 KW	30 GAL	50	200	600
8330	4 - 1000 WATT	8 KW	50 GAL	60	240	720



6450 Arctic Blvd
Anchorage, AK 99518-1532
800-433-9120

From: Rod Miller
Sales Representative

Date: 8/9/01

Telephone: (907) 786-7533
Mobile: (907) 250-3262
Fax: (907) 786-7580
Toll Free: (AK) (800) 478-7000
Toll Free: (Outside) (800) 433-9120

To: MARTIN Company: _____

Fax: 274-9524 Page 1 of 2

MARTIN

STANDARD RATE IS
200 HRS

1.5 x STANDARD IS
400 HRS

2.0 x STANDARD IS
CANCELED HRS

Rod

1. The above Quoted Prices are subject to change without notice, and the price in effect at the time of delivery will apply.
2. The above Quoted Prices do not include state and local taxes, if applicable.
3. All orders to purchase or lease based on this Quotation shall be subject to acceptance by N C Machinery Co. and all sales or leases shall be made on and subject to N C Machinery Co.'s Standard Terms Conditions and Warranties on N C Machinery Co.'s commercial forms.

CASE BACKHOES

MODEL	DEPTH	WEIGHT	DAY	WEEK	MONTH
500L	14'	13,800	\$150	\$750	\$2,250
500C	14'	14,400	\$175	\$875	\$2,625
500H	14'	14,800	\$185	\$925	\$2,775
500SL	14'	15,200	\$195	\$975	\$2,925
500HL	14'	17,200	\$225	\$1,125	\$3,375

17. Heavy Duty Backhoe
18. Heavy Duty Backhoe
All models have backhoe attachment for extra work versatility.
(Please load limits)

CASE CRAWLERS

MODEL	HT	WEIGHT	DAY	WEEK	MONTH
330CRAH	6'	11,300	\$300	\$1,500	\$4,500
500CRAH	6'	14,900	\$400	\$2,000	\$6,000
650CRAH	6'	16,900	\$450	\$2,250	\$6,750
650CRAH	7'	16,100	\$400	\$2,000	\$6,000
850C	9'	17,800	\$450	\$2,250	\$6,750
1150C	11'	20,000	\$450	\$2,250	\$6,750

CASE LOADERS

MODEL	CAP	WEIGHT	DAY	WEEK	MONTH
210LC	2 1/2 cu yd	7,100	\$450	\$2,250	\$6,750
210LC	3 yd	7,900	\$500	\$2,500	\$7,500
210LC	4 yd	8,900	\$550	\$2,750	\$8,250
210LC	5 yd	11,900	\$600	\$3,000	\$9,000

TCM LOADERS

MODEL	CAPACITY	WEIGHT	DAY	WEEK	MONTH
6053	3 CB	11,110	\$375	\$1,875	\$5,625
7053	4 1/2 CB	15,330	\$500	\$2,500	\$7,500

KUBOTA LOADER

MODEL	WEIGHT	DAY	WEEK	MONTH
U310L	3,000	\$250	\$1,250	\$3,750

KUBOTA MINIEXCAVATORS

MODEL	WEIGHT	DAY	WEEK	MONTH
KCK41	9,670	\$375	\$1,875	\$5,625
K360L2	4,100	\$200	\$1,000	\$3,000
K2912	3,000	\$275	\$1,375	\$4,125
K2912	4,700	\$300	\$1,500	\$4,500

CASE FORKLIFTS

MODEL	TRUCK	WEIGHT	DAY	WEEK	MONTH
CA210D	3Y	10,500	\$250	\$1,250	\$3,750

CASE FORKLIFT

MODEL	LIFT	WEIGHT	DAY	WEEK	MONTH
560E	6,000 LB	21	\$275	\$1,375	\$4,125
560E	9,000 LB	40	\$300	\$1,500	\$4,500

4 WHEEL DRIVE TELESCOPING

CASE EXCAVATORS

MODEL	DEPTH	WEIGHT	DAY	WEEK	MONTH
300EX	8'5"	20,000	\$600	\$3,000	\$9,000
300EX	8'5"	23,300	\$650	\$3,250	\$9,750
300EX	10'5"	24,500	\$650	\$3,250	\$9,750
350EX	10'5"	26,000	\$700	\$3,500	\$10,500

Cap for stable side work, hydraulic grade and versatility

LINK-BELT EXCAVATORS

MODEL	DEPTH	WEIGHT	DAY	WEEK	MONTH
1600EX	7'1"	14,000	\$400	\$2,000	\$6,000
2600EX	8'5"	24,000	\$600	\$3,000	\$9,000
2700EX	8'6"	25,700	\$650	\$3,250	\$9,750
3800EX	10'6"	44,000	\$850	\$4,250	\$12,750
3800EX	11'2"	55,100	\$1,125	\$5,625	\$16,875
4700EX	11'2"	73,000	\$1,400	\$7,000	\$21,000
5800EX	11'11"	91,000	\$1,700	\$8,500	\$25,500

All excavators equipped with hydraulic crane
factory hydraulic lift options available call
for details

HAMM ROLLERS

MODEL	DEPTH	WEIGHT	DAY	WEEK	MONTH
RD12	47"	35,000	\$725	\$3,625	\$10,875
TDV	43"	41,000	\$800	\$4,000	\$12,000
RD11	43"	40,000	\$750	\$3,750	\$11,250

Single drum, rear wheel
Single drum, dual wheel
Single drum, dual wheel

TRACER COMPACTORS

MODEL	WEIGHT	DAY	WEEK	MONTH
RS500	115 LB	\$50	\$250	\$750
RS800	137 LB	\$70	\$350	\$1,050
W7150	190 LB	\$50	\$250	\$750

COLERAN LIGHT TOWERS

MODEL	HEIGHT	DAY	WEEK	MONTH
RSW	4	\$150	\$750	\$2,250
CCW	5	\$200	\$1,000	\$3,000

POWER SCREEN

MODEL	WEIGHT	DAY	WEEK	MONTH
POWERSCREEN	17,500	\$1,400	\$7,000	\$21,000
CHRISTIAN 400	21,000	\$1,750	\$8,750	\$26,250
MARK II WRACKER	15,000	\$1,250	\$6,250	\$18,750
MARK II STACKER	1,500	\$150	\$750	\$2,250

TOGA HEATERS

MODEL	BTU	DAY	WEEK	MONTH
TDH 2000	25,000-30,000	\$110	\$550	\$1,650
TDH 1500	60,000	\$175	\$875	\$2,625
TDH 1000	13-15,000	\$225	\$1,125	\$3,375

TRANSERS

MODEL	WEIGHT	DAY	WEEK	MONTH
500	10,100	\$400	\$2,000	\$6,000
600	9,300	\$450	\$2,250	\$6,750
800	11,000	\$500	\$2,500	\$7,500

All skid attachments for breakers

WELDIN CONSTRUCTION

FACSIMILE TRANSMITTAL SHEET

TO:	FROM:
Mike Taylor	Jennie Weldin
COMPANY:	DATE:
PTAC	8/7/01
FAX NUMBER:	TOTAL NO. OF PAGES INCLUDING COVER:
() 274-9524	8
PHONE NUMBER:	PROJECT NUMBER:
()	
RE:	PROJECT NAME:
Rental Rates	

URGENT FOR REVIEW PLEASE COMMENT PLEASE REPLY PLEASE RECYCLE

NOTES/COMMENTS:

Attached are:

Some rental rates from contracts we are currently performing and have performed in the past.

Also attached are rate cards from NC Machinery and Yukon Equipment. Remember that the rates on the cards are "dry," so he'll need to add fuel, etc. These prices also do not take mob/demob into consideration.

Also, the published rates are for Anchorage. He should be able to charge more than the Anchorage rates for equipment being rented along the Yukon. He might want to check around with contractors in, say, Galena to inquire about their rates (Russ Sweetsir or Ronnie Brigett).

I also recall that some of the locals up there rent their equipment out to us "out-of-towners" with a clause that says basically "you break it, you fix it." Most of the local equipment available is in extremely poor condition, also. So your guy might be able to get a better price if his equipment is in good shape.

Give me a call if I can be of further assistance.

Hope you're having a good summer.

10421 VFW ROAD, SUITE 206
(907) 688-3200 PHONE

EAGLE RIVER
(907) 686-3220 FAX
E-MAIL: jenniew@weldin.com

ALASKA 99577
(907) 250-8611 CELL

7/11/01
Jimmie
Welding
696-3220

Equipment	Price	Weight	Freight
1 @ D9R-Catpiller	\$618,000	112,000 LB	\$65,000
1 @ D8R-Catpiller	\$485,000	86,000 LB	\$50,248
1 @ D7R-Catpiller	\$288,000	63,000 LB	\$35,722
1 @ D6R-Catpiller	\$277,000	49,000 LB	\$27,580
1 @ D5C-Catpiller	\$105,000	20,000 LB	\$13,117
1 @ Cat CP-563D	\$142,000	24,000 LB	\$14,530
1 @ 345 BL-(backhoe)	\$372,000	100,000 LB	\$55,548
1 @ \$300,000-Articulated Truck (18 yds)	\$900,000	40,000 LB	\$78,825
2 @ 245,000-980 G Wheel Loader	\$690,000	66,000 LB	\$74,072
1 @ 14 H Motor Grader (w/ wings)	\$343,000	40,000 LB	\$25,110
1 @ Service Truck (w. tools necessary)	\$89,000	30,000 LB	\$15,450
1 @ Fuel Truck (1000 gallons)	\$105,000	67,510 LB	\$32,200
Subtotal Equipment	\$4,414,000	692,510 LB	\$488,402

Need:
- Lease Rates
Monthly
Hourly
Weekly

- Normal Leasing Arrangement
By the Hour?
Week?
Month?

Mike
707-341-0504

Yukon River
All New
Equipment

EQUIPMENT GALENA (on a government contract currently being performed)

<u>DESCRIPTION</u>	<u>PAY UNIT</u>	<u>QUANTIT</u>	<u>RATE</u>	<u>EXTENSION</u>
418 RT Hoe	mo	1.00	\$2,500.00	\$ 2,500.00
Track hoe/thumb	wk	2.00	\$3,000.00	\$ 6,000.00
Welder	wk	1.00	\$ 250.00	\$ 250.00
Pipe Laser	wk	2.00	\$ 75.00	\$ 150.00
Flat bed/p/u	day	22.00	\$ 40.00	\$ 880.00
Pipe Truck	day	22.00	\$ 100.00	\$ 2,200.00

1999

EQUIPMENT SUMMARY

(for a government contract performed in 1999)

EQUIPMENT

<u>DISCRIPTION</u>	<u>Pay Unit</u>	<u>Quantity</u>	<u>Rate</u>	<u>Extension</u>
EL 300B	mo	1.00	\$ 12,360.00	\$ 12,360.00
Nuclear Density	mo	1.00	\$ 800.00	\$ 800.00
End Dump	day	5.00	\$ 309.00	\$ 1,545.00
Concrete Saw	mo	1.00	\$ 600.00	\$ 600.00
D-5 Dozer	wk	2.00	\$ 2,472.00	\$ 4,944.00
JD-450-C Dozer	wk	2.00	\$ 1,699.50	\$ 3,399.00
Crane	mo	1	\$ 8,240.00	\$ 8,240.00
950 Loader	mo	1.00	\$ 9,913.75	\$ 9,913.75
Tractor Trailer	day	12.00	\$ 309.00	\$ 3,708.00
Generator	day	20.00	\$ 17.60	\$ 352.00
Air Compressor	mo	1.00	\$ 500.00	\$ 500.00
Raygo 400 Compactor	mo	1	\$ 6,952.50	\$ 6,952.50
Pipe Laser	mo	1	\$ 300.00	\$ 300.00
Concrete Vibarator	mo	1	\$ 100.00	\$ 100.00
HDPE Fusion Machine	mo	1	\$ 2,600.00	\$ 2,600.00
Diesel plate compactor	day	20	\$ 37.70	\$ 754.00
Jumping Jack Compactor	day	20	\$ 17.60	\$ 352.00
40' Van trailer	mo	1	\$ 400.00	\$ 400.00
Air monitor	mo	1	\$ 250.00	\$ 250.00
PPE	ls	1	\$ 1,000.00	\$ 1,000.00
Pumps	mo	2	\$ 800.00	\$ 1,600.00
DIP Tapping Machine	mo	1	\$ 1,000.00	\$ 1,000.00
Safety harness and Tripod	ls	1.00	\$ 500.00	\$ 500.00
Pickup Foreman	mo	1.00	\$ 1,699.50	\$ 1,699.50
Pickup QC	mo	1.00	\$ 1,699.50	\$ 1,699.50
Flat Bed	day	46.00	\$ 42.60	\$ 1,959.50
Pipe Truck	day	34.00	\$ 100.00	\$ 3,400.00
				\$ 70,928.85

DIRECTS

<u>DESCRIPTION</u>	<u>UNIT</u>	<u>QUANTITY</u>	<u>RATE</u>	<u>EXTENSION</u>
Gas for Pickups	gal	400.00	\$ 2.00	\$ 800.00
Nuclear Density Meter Shipment	ls	1.00	\$ 500.00	\$ 500.00
Gas for Small Equipment	gal	100.00	\$ 2.00	\$ 200.00
Fuel for Equipment	gal	2500.00	\$ 2.32	\$ 5,800.00
Lube & Oil	day	1.00	\$ 34.00	\$ 34.00
Maintenance & Repair	wk	5.00	\$ 500.00	\$ 2,500.00
				\$ 9,834.00

1999 contract

EQUIPMENT SUMMARY

(government contract performed in 1999)

EQUIPMENT

<u>DISCRIPTION</u>	<u>Pay Unit</u>	<u>Quantity</u>	<u>Rate</u>	<u>Extension</u>
EL 300B	mo	1.00	\$ 12,360.00	\$ 12,360.00
Nuclear Density	mo	1.00	\$ 800.00	\$ 800.00
End Dump	day	5.00	\$ 309.00	\$ 1,545.00
Concrete Saw	mo	1.00	\$ 600.00	\$ 600.00
D-5 Dozer	wk	2.00	\$ 2,472.00	\$ 4,944.00
JD-450-C Dozer	wk	2.00	\$ 1,699.50	\$ 3,399.00
Crane	mo	1	\$ 8,240.00	\$ 8,240.00
950 Loader	mo	1.00	\$ 9,913.75	\$ 9,913.75
Tractor Trailer	day	12.00	\$ 309.00	\$ 3,708.00
Generator	day	20.00	\$ 17.60	\$ 352.00
Air Compressor	mo	1.00	\$ 500.00	\$ 500.00
Raygo 400 Compactor	mo	1	\$ 6,952.50	\$ 6,952.50
Pipe Laser	mo	1	\$ 300.00	\$ 300.00
Concrete Vibarator	mo	1	\$ 100.00	\$ 100.00
HDPE Fusion Machine	mo	1	\$ 2,600.00	\$ 2,600.00
Deisel plate compactor	day	20	\$ 37.70	\$ 754.00
Jumping Jack Compactor	day	20	\$ 17.60	\$ 352.00
40' Van trailer	mo	1	\$ 400.00	\$ 400.00
Air monitor	mo	1	\$ 250.00	\$ 250.00
PPE	ls	1	\$ 1,000.00	\$ 1,000.00
Pumps	mo	2	\$ 800.00	\$ 1,600.00
DIP Tapping Machine	mo	1	\$ 1,000.00	\$ 1,000.00
Safety harness and Tripod	ls	1.00	\$ 500.00	\$ 500.00
Pickup Foreman	mo	1.00	\$ 1,699.50	\$ 1,699.50
Pickup QC	mo	1.00	\$ 1,699.50	\$ 1,699.50
Flat Bed	day	46.00	\$ 42.60	\$ 1,959.60
Pipe Truck	day	34.00	\$ 100.00	\$ 3,400.00

same sheet as p4 without totals

DIRECTS

<u>DESCRIPTION</u>	<u>UNIT</u>	<u>QUANTITY</u>	<u>RATE</u>	<u>EXTENSION</u>
Gas for Pickups	gal	400.00	\$ 2.00	\$ 800.00
Nuclear Density Meter Shipment	Ls	1.00	\$ 500.00	\$ 500.00
Gas for Small Equipment	gal	100.00	\$ 2.00	\$ 200.00
Fuel for Equipment	gal	2500.00	\$ 2.32	\$ 5,800.00
Lube & Oil	day	1.00	\$ 34.00	\$ 34.00
Maintenance & Repair	wk	5.00	\$ 500.00	\$ 2,500.00

	\$	-
Total	\$	-

2. LETTERS OF INTENT

Martin B. Moore, Sr, City Manager
 City of Emmonak P.O. Box 9
 Emmonak, AK 99581

Ph. # (907) 949-1227 Fax # (907) 949-1926

USDA Loan Guarantee Request

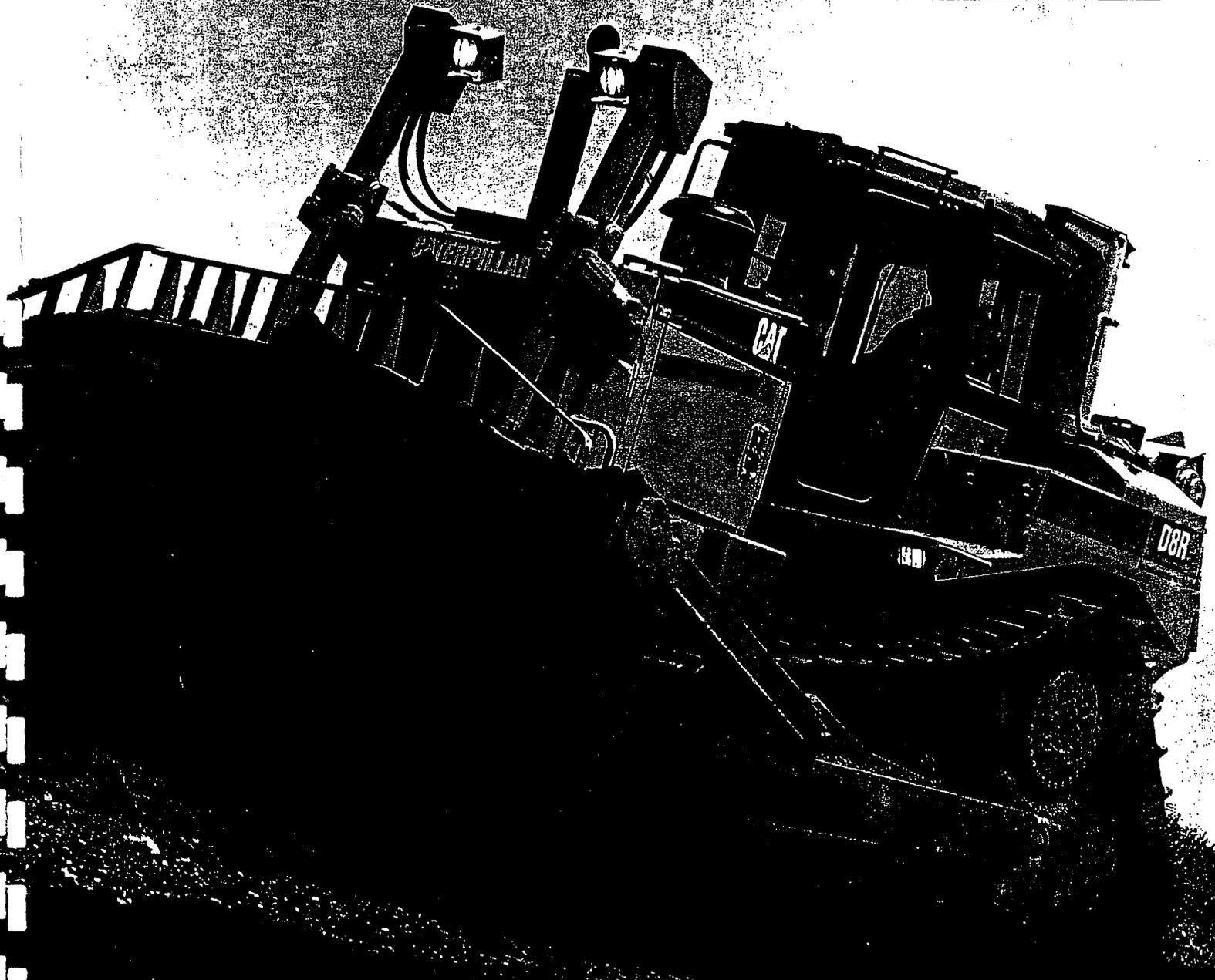
	Price	Weight	Freight
Catapiller			
1 @ D9R-Catapiller	\$618,000	112,000 LB	\$65,000
1 @ D6R-Catapiller	\$277,000	49,000 LB	\$27,580
1 @ Cat CP-563D	\$142,000	24,000 LB	\$14,530
1 @ 345 BL-(backhoe)	\$372,000	100,000 LB	\$55,548
5 @ \$300,000-Articulated Truck (18 yards)	\$1,500,000	48,000 LB	\$131,375
2 @ \$345,000-980 G Wheel Loader	\$690,000	66,000 LB	\$74,072
Subtotal Equipment	\$3,599,000	399,000 LB	\$368,105
Freight			\$368,105
Total			\$3,967,105

USDA Grant Request

	Price	Weight	Freight
Catapiller			
1 @ D8R-Catapiller	\$485,000	86,000 LB	\$50,248
1 @ 14 H Motor Grader (w/ wing)	\$343,000	40,000 LB	\$26,110
1 @ Service Truck (w/ tools necessary)	\$89,000	30,000 LB	\$15,450
1 @ Fuel Truck (1000 gallons)	\$105,000	62,510 LB	\$32,200
Subtotal Equipment	\$1,022,000	218,510 LB	\$124,008
Freight			\$124,008
Total			\$1,146,008
Freight Seattle/Emmonak			\$492,113
Grand Total			\$5,113,113

D8R

Track-Type Tractor



Standard, LGP

Cat [®] 3406C turbocharged and aftercooled diesel engine		
Net Power	228 kW	305 HP
Operating Weight		
Standard	37 576 kg	82,850 lb
Non-Suspended	36 246 kg	79,917 lb
Non-Suspended (LGP)	33 725 kg	74,363 lb

Blade Capacity		
Semi-Universal	8.7 m ³	11.4 yd ³
Universal	11.7 m ³	15.3 yd ³
Angle Straight	4.7 m ³	6.1 yd ³
Semi-Universal (LGP)	8.5 m ³	11.1 yd ³

D9R

Track-Type Tractor



Engine

Engine Model	3408E HEUI™	
Gross Power	354 kW	474 hp
Flywheel Power	306 kW	410 hp

Weights

Operating Weight	48 784 kg	107 548 lb
Shipping Weight	36 154 kg	79 705 lb

D7R

Track-Type Tractor



Standard, XR & LGP

Cat® 3306 turbocharged and aftercooled diesel engine at flywheel power

Standard	171 kW	230 HP
XR arrangement	171 kW	230 HP
LGP arrangement	179 kW	240 HP

Operating weight (power shift model)

Standard	24,600 kg	54,200 lb
XR arrangement	24,550 kg	54,100 lb
LGP arrangement	26,700 kg	58,800 lb

Blade capacity

Straight	5.16 m ³	6.75 yd ³
Semi-Universal	6.86 m ³	9.00 yd ³
Universal	8.34 m ³	10.9 yd ³
Angle	3.89 m ³	5.08 yd ³
Straight (LGP)	5.89 m ³	7.70 yd ³

D6R

Track-Type Tractor



Standard, XR, XL, IG*, LGP

Cat® 3306 Turbocharged Diesel Engine at Net Power

Standard	123 kW	165 hp
XL/XR	130 kW	175 hp
IG/LGP	138 kW	185 hp

Operating Weight (Differential Steering)

Standard	18 300 kg	40,400 lb
XR	18 600 kg	41,000 lb
XL	19 200 kg	42,300 lb
IG	19 868 kg	43,800 lb
LGP	20 700 kg	45,600 lb

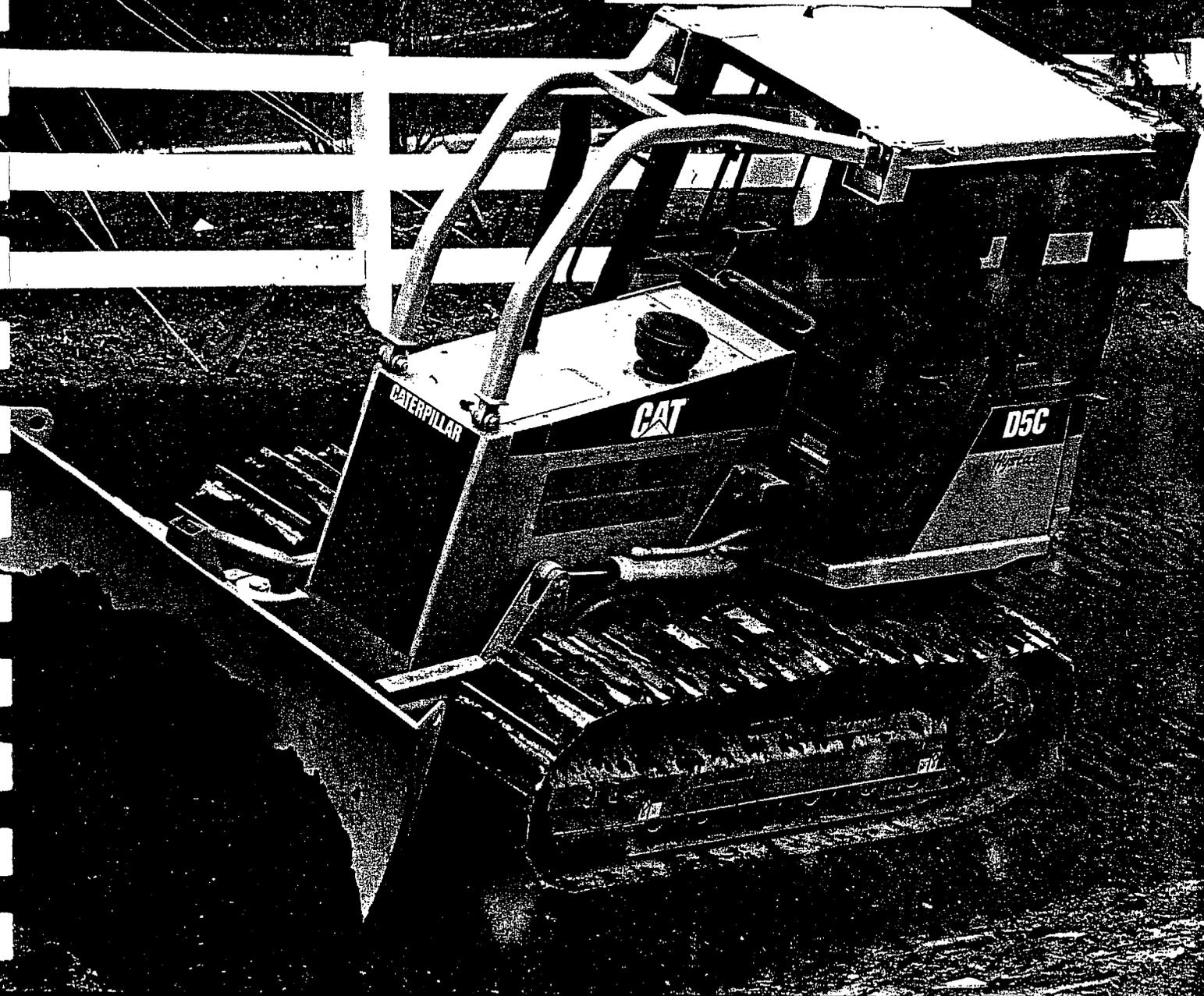
Blade Capacity

Straight: Std/XR	3.89 m ³	5.09 yd ³
Straight: LGP	3.70 m ³	4.83 yd ³
Semi-Universal: Std/XR/XL	5.61 m ³	7.34 yd ³
Semi-Universal: IG	5.62 m ³	7.40 yd ³
Angle: Std/XR	3.18 m ³	4.16 yd ³
Angle: XL	3.93 m ³	5.14 yd ³
Angle: IG	4.30 m ³	5.63 yd ³

*IG represents Intermediate Gauge Arrangement

D5C

Series III Hystat
& Series III
Track-Type Tractors



Cat® 3046T Engine

Gross horsepower	74 kW	99 hp
Flywheel horsepower	67 kW	90 hp

Blade Capacity

Standard arrangement	1.93 m ³	2.51 yd ³
XL arrangement	1.93 m ³	2.51 yd ³
LGP arrangement	2.06 m ³	2.70 yd ³

Operating Weight

Standard arrangement		
Series III Hystat	8487 kg	18,711 lb
Series III	8428 kg	18,580 lb
XL arrangement		
Series III Hystat	8821 kg	19,447 lb
Series III	8762 kg	19,316 lb
LGP arrangement		
Series III Hystat	8972 kg	19,780 lb
Series III	8913 kg	19,649 lb

725

Articulated Trucks



Engine

Engine Model 3176C ATAAC EUI

Gross Power 223.7 kW 300 hp

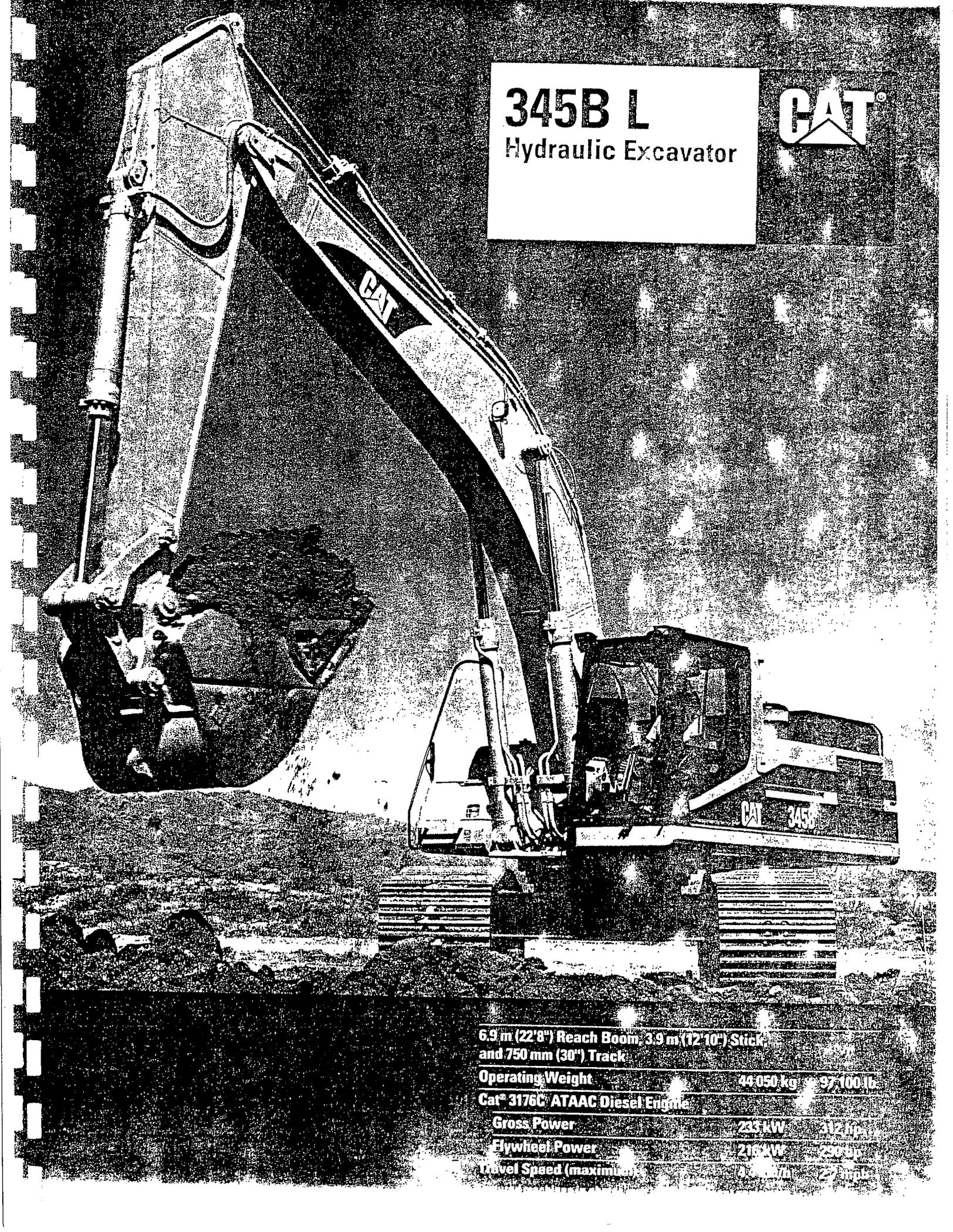
Flywheel Power 209 kW 280 hp

Weights

Rated Payload 22.7 t 25 Sh-Ton

Capacities

Heaped SAE 2:1 13.7 m³ 18 yd³

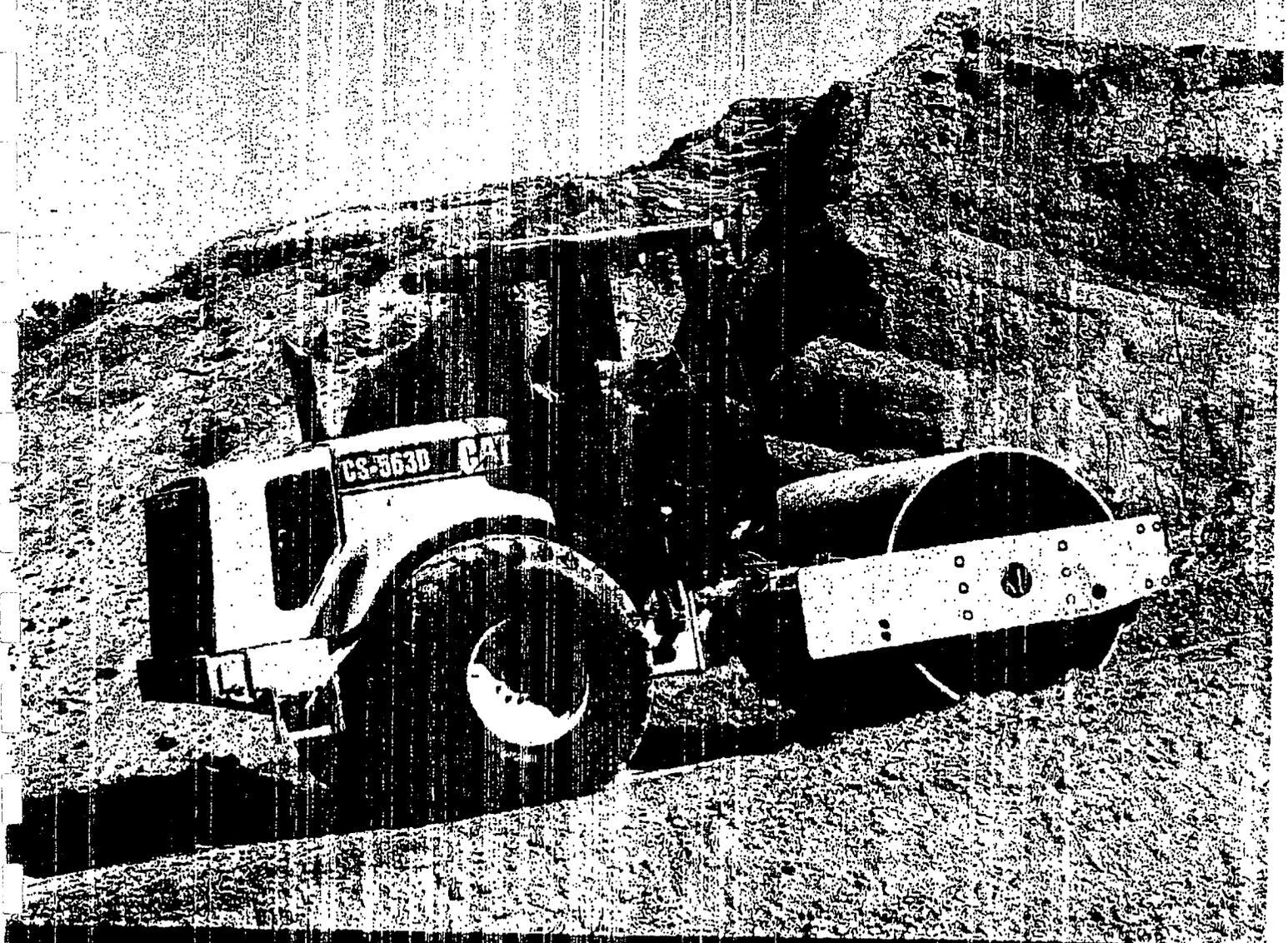


345B L
Hydraulic Excavator

CAT[®]

6.9 m (22'8") Reach Boom, 3.9 m (12'10") Stick and 750 mm (30") Track		
Operating Weight	44,050 kg	97,100 lb
Cat [®] 3176C ATAAC Diesel Engine		
Gross Power	233 kW	312 hp
Flywheel Power	216 kW	290 hp
Travel Speed (maximum)	4.8 km/h	3 mph

CS-563D
CP-563D
Vibratory Soil
Compactors



Cat® 3116T Turbo-charged Diesel Engine		
Gross Power	114 kW	153 hp
Compaction Width	2139 mm	84"

Operating Weight		
CS-563D	10 875 kg	23,975 lb
CP-563D	11 275 kg	24,856 lb
Centrifugal Force		
High	266 kN	60,000 lb
Low	133 kN	30,000 lb

725

Articulated Trucks



Engine

Engine Model	3176C ATAAC EUI	
Gross Power	223.7 kW	300 hp
Flywheel Power	209 kW	280 hp

Weights

Rated Payload	22.7 t	25 Sh. Ton
---------------	--------	------------

Body Capacities

Heaped SAE 2:1	13.7 m ³	18 yd ³
----------------	---------------------	--------------------

980G

Wheel Loader



Bucket capacities	3.8 to 5.7 m ³	5.0 to 7.5 yd ³
Operating weight	29 519 kg	65,078 lb
Cat [®] 3406C DITA Engine		
Gross power	242 kW	325 HP
Flywheel power	224 kW	300 HP

980G

Wheel Loader



Bucket capacities	3.8 to 5.7 m ³	5.0 to 7.5 yd ³
Operating weight	29 519 kg	65,078 lb
Cat [®] 3406C DITA Engine		
Gross power	242 kW	325 HP
Flywheel power	224 kW	300 HP

14H

Motor Grader



Global Version

Cat® 3306 turbocharged and aftercooled diesel engine

Flywheel horsepower	160 kW	215 hp
Blade width	4267 mm	14 ft

Operating weights (approximate)

On Front wheels	5539 kg	12,210 lb
On Rear wheels	13 245 kg	29,200 lb
Total machine	18 784 kg	41,410 lb

4. PROJECTS LIST

**Construction Projects Underway or Planned
for the Emmonak Region, Western Alaska**

Community	Project	Est. Cost
Emmonak	Sanitary landfill	\$700,000
"	Community roads	\$1,000,000 -
"	Airport and airport access road	\$8,000,000 - ^{2,67m + 2,67 + 607}
"	School renovations	\$500,000 ^{575,000}
"	Water/waste water system	\$1,000,000 ^{460,000}
Alakanuk	New health clinic	\$815,000
"	School renovations	\$918,000
"	Water/waste water system	\$530,000
"	Airport relocations, phases 1 & 2	\$10,000,000 -
Chevak	Water/waste water system	\$1,350,000
Hooper Bay	Water/waste water system	\$2,900,000
"	New school facility	\$16,800,000
Nunam Iqua	Water/waste water system	\$2,100,000
Scammon Bay	New clinic	\$800,000
"	New school facility	\$15,100,000
Kotlik	New housing units	\$1,500,000
"	New fuel storage tank farm	\$3,300,000
"	New powerhouse/distribution	\$1,300,000
"	Community roads	\$1,750,000 -
Mountain Village	New landfill	\$3,000,000
Total		\$73,363,000

20 projects

36% 49% 70% 25

Note: The chart above only covers those projects which require substantial use of heavy equipment. Smaller projects – in the \$100,000 to \$250,000 range – which require a small amount of heavy equipment are not included.

The above covers a three-year spread (2001-2003). It is by no means inclusive. Not included, for example, are DOT/PF road projects for FY '03 or FY '04.

Alaska

Tony Knowles, Governor

Department of Community and Economic Development

Office of the Commissioner

550 W. 7th Avenue, Suite 1770, Anchorage, AK 99501-3510

Telephone: (907) 269-8100 • Fax: (907) 269-8127 • Text Telephone: (907) 465-5437

Email: questions@dced.state.ak.us • Website: www.dced.state.ak.us/

FAX Transmittal

TO: Billy Cheseles

DATE: _____

MARTIN B. MOORE

FAX NUMBER: _____

FROM: LAMAR COTTEN

Total # of pages including cover _____

AIRPORT PROJECT - PRE-BID

CONF. IN EMMO. PLEASE NOTE

MANDATORY ATTENDANCE REQUIREMENT.

MIKE TAYLOR

BILL BEAR

974-7234

If this FAX does not transmit properly,
please call the number listed immediately

If the information contained in this FAX is CONFIDENTIAL and/or PRIVILEGED. This FAX is intended to be reviewed by the individual named above. If the reader of this transmittal page is not the intended recipient or a representative of the intended recipient, you are hereby notified that any review, dissemination, or copying of this FAX or the information contained herein, is prohibited. If you received this FAX in error, please immediately notify the sender by telephone, and return this FAX to the sender at the above address. Thank you.

20-15 MANDATORY PRE-BID CONFERENCE.

There will be a mandatory Pre-Bid Conference held in Emmonak on August 15, 2001 at 3:00 P.M. in the City Office Building. All prime contractors wishing to bid on the Emmonak

Airport Rehabilitation project must attend the Pre-Bid Conference. The Department of Transportation and Public Facilities has reserved a chartered flight leaving from Fairbanks on August 15, 2001 at 8:00 A.M. to Emmonak. All contractors wishing to attend the Pre-Bid Conference and bid on the Emmonak project must make arrangements to be on the chartered flight. The flight will leave from Wright's Air Service at the Fairbanks International Airport. Contractors wishing to reserve a seat should contact or leave a message for Jason Hill at (907) 451-5378 indicating intent to attend by 4:30 P.M. August 13, 2001. Seats will be sold for \$420 and can be paid for at the time of departure with cash or a check made out to the State of Alaska. If the scheduled Pre-Bid Conference must be delayed because of unforeseen circumstances it will be rescheduled for August 17, 2001 leaving at the same time and from the same location.

Prime contractors not attending the Pre-Bid Conference will be considered non-responsive and will not be considered. Non-responsive bidders have created sufficient reason to disqualify the bidder and reject his bid. The Contractor may be asked to produce verification that the contractor's attendee to the pre-bid conference is an active employee of the Contractor.

To: Lamar Cotton
From: Frank, DOTPF
Re: Emmonak A/P Project

Rx 949-1926

20-15 MADATORY PRE-BID CONFERENCE

There will be a mandatory Pre-Bid Conference held in Emmonak on August 15, 2001 at 3:00 P.M. in the City Office Building. All prime contractors wishing to bid on the Emmonak Airport Rehabilitation project must attend the Pre-Bid Conference. The Department of Transportation and Public Facilities has reserved a chartered flight leaving Fairbanks on August 15, 2001 at 8:00 A.M. to Emmonak. All contractors wishing to attend the Pre-Bid Conferences and bid on the Emmonak project must make arrangements to be on the chartered flight. The flight will leave from Wright's Air Service at the Fairbanks International Airport. Contractors wishing to reserve a seat should contact or leave a message for Jason Hill at (907) 451-5378 indicating intent to attend by 4:30 P.M. August 13, 2001. Seats will be sold for \$420 and can be paid for at the time of departure with cash or check made out of the State of Alaska. If the scheduled Pre-Bid Conference must be delayed because of unforeseen circumstances it will be rescheduled for August 17, 2001 leaving at the same time and from the same location. Prime contractors not attending the Pre-Bid Conference will be considered non-responsive and will not be considered. Non-responsive bidders have created sufficient reason to disqualify the bidder and reject his bid. The Contractor may be asked to produce verification that the contractor's attendee to the pre-bid conference is an active employee of the Contractor.

DRAFT

JOB OPENING!

Under the City of Emmonak.

- Position:** Refuse Truck Operator/Maintenance
- Description:** Properly operates refuse truck and repair city vehicles and equipment.
- Education/ Experience:** Mechanical experience for engine repair.
- Qualifications:**
1. Ability to properly operate large truck and other equipment.
 2. Ability to work effectively with minimal supervision.
 3. Ability to work in adverse weather conditions.
 4. Basic knowledge of engine maintenance and repair is required.
 5. Must have current Alaska driver's license.
- Duties:**
- The refuse truck operator/maintenance shall:
1. Operate the city trash truck and city bull dozers.
 2. Operate refuse truck and pick up when required.
 3. Assist the Public Works Supervisor in the repair of city vehicles.
 4. Perform other duties as may be specified or prescribed by the city manager and office staff.
- Accountable to:** Public Works Supervisor.
- Salary Range:** \$9.00/hour full-time
- Where to Apply:** Emmonak City Office with Receptionist or City Clerk.
- Deadline:** Job Open Until Filled.

The City of Emmonak is an Equal Employment Opportunity Employer.

JOB OPENING!

Under the City of Emmonak.

- Position:** City Mechanic for Public Work Shop
- Description:** Properly repair city vehicles and equipment.
- Education/ Experience:** Mechanical experience for engine repair.
- Qualifications:**
1. Ability to properly repair both gasoline and diesel equipment.
 2. Ability to work effectively with minimal supervision.
 3. Basic Knowledge of engine maintenance and repair is required.
 4. Must have current Alaska driver's license.
- Duties:**
- The city mechanic shall:
1. Repair gasoline and diesel engines.
 2. Establish preventative maintenance schedule for all vehicles.
 3. Repair exterior of all vehicles.
 4. Provide basic vehicle maintenance training for drivers (ie., check oil, water levels, etc.)
 5. Repair heavy equipment, both engines and apparatus' as needed.
 6. Prepare purchase orders for parts as necessary.
 7. Perform other duties as may be specified or prescribed by the city manager and office staff.
- Accountable to:** City Manager and Public Works Supervisor.
- Salary Range:** \$9.00/hour full-time
- Where to Apply:** Emmonak City Office with City Clerk.
- Deadline:** November 13, 1998 by 5 p.m.

The City of Emmonak is an Equal Employment Opportunity Employer.

6. FINANCIAL PLAN

Pro Forma Using 35% Equipment Use Rate

**Emmonak Equipment Leasing
Assumptions to Projections**

Depreciable years for Fixed Assets	15
Loan Amount	4,117,105
Interest Rate Assumption	9.00%
Amortization in Years	15
Payment (Principal & Interest)	\$41,758.42

	Year 1	Year 2	Year 3	Year 4	Year 5
Gross Revenues	\$548,736	603608	663968	730365	803402
Revenues Percent Increase		10%	10%	10%	10%
General Expense Percent Increase		5%	5%	5%	5%
COGS Percent	0%	0%	0%	0%	0%
Marketing Expense Percent	0.8%	0.8%	0.8%	0.8%	0.8%
Total Payroll Tax Percent	17.43%	17.43%	17.43%	17.43%	17.43%
Returns & Allowance Percent	1.0%	1.0%	1.0%	1.0%	1.0%
Income Tax Percent	0%	0%	0%	0%	0%
A/R Turnover Days	0	0	0	0	0
A/R Turnover Percentage	0%	0%	0%	0%	0%
Equipment Utilization Rate:	35%				

**Emmonak Equipment Leasing
Income Statement
For Year Ending**

	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
Gross Sal	45728	45728	45728	45728	45728	45728	45728	45728	45728	45728	45728	45728	548736	608608	663968	730365	803402
Less: Ret	457	457	457	457	457	457	457	457	457	457	457	457	5484	6036	6640	7304	8034
Net Sa	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	549252	597572	657328	720361	795368
Cost of G	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GROSS PI	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	549252	597572	657328	720361	795368
G & A Expenses																	
Salary Exp	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	85008	89260	93724	98410	103831
Rent	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Payroll tax	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	14820	15560	16336	17153	18011
Travel & E	110	110	110	110	110	110	110	110	110	110	110	110	1320	1388	1456	1529	1605
Prof. & Acc	670	670	670	670	670	670	670	670	670	670	670	670	8040	8444	8868	9311	9777
Depreciat	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	328400	328400	328400	328400	328400
Insurance	920	920	920	920	920	920	920	920	920	920	920	920	11040	11592	12607	13237	13899
Interest	30878	30797	30714	30632	30548	30464	30379	30294	30208	30121	30034	29946	365017	352251	338894	323015	306309
Rep & Mai	420	420	420	420	420	420	420	420	420	420	420	420	5040	5292	5820	6111	6417
Util. & Pho	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	16700	17536	19288	20252	21265
Office Sup	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Tax	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Marketing	343	343	343	343	343	343	343	343	343	343	343	377	4150	4565	5021	5423	5965
Total G&A	71171	71089	71007	70924	70841	70756	70672	70586	70500	70414	70327	70273	848559	834288	830414	822841	814979
Net Income	-25900	-25818	-25736	-25653	-25570	-25485	-25401	-25315	-25229	-25143	-25056	-25002	-305307	-236715	-173086	-99780	-19612
Income Ta	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Income	-25900	-25818	-25736	-25653	-25570	-25485	-25401	-25315	-25229	-25143	-25056	-25002	-305307	-236715	-173086	-99780	-19612

Equipment Utilization Rate: 35%

Enter Factors Below:

Cost of Good percentage
Marketing percentage
Payroll Tax percentage
FICA
SUTA
MED/ESC
Workers Compensation
Total Payroll Tax percentage
Return & Allowance %
Income Tax %

0.0%
0.75%
0.0%
6.20%
3.00%
2.73%
5.50%
17.43%
1.0%
0%

Utilities and Phone (Annual)
Electricity 11500
Heat 4000
Phone 1200

16700

Best Case: 100%
Assumption: 35%
Use Rate 130650
Sales 45728

**Emmonak Equipment Leasing
Cash Flow Statement
For Year Ending**

	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
Cash Receipts																	
Sales	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	543252	597572	657328	723061	795368
A/R Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
A/R Collector	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Cash Sal	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	543252	597572	657328	723061	795368
Financing Income																	
Interest Incurr	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan Proceec	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tot. Cash Rec	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	543252	597572	657328	723061	795368
Cash Outflows																	
Cost of Goods	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Oper. Expense	4340	4340	4340	4340	4340	4340	4340	4340	4340	4340	4340	4374	52110	48817	53060	55863	58928
Salary expensk	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	99828	104820	110060	115563	121342
Income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Princ. Loan pm	10880	10962	11044	11127	11210	11294	11379	11464	11550	11637	11724	11812	136084	148850	162813	176086	194792
Interest Loan p	30878	30797	30714	30632	30548	30464	30379	30294	30208	30121	30034	29946	365017	352251	338894	323015	306309
Capital Increas	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Inventory Inc(C	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Owners Draw	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOT CASH OL	54417	54417	54417	54417	54417	54417	54417	54417	54417	54417	54417	54451	653039	654738	664827	672527	681371
NET CASH FL	-9146	-9146	-9146	-9146	-9146	-9146	-9146	-9146	-9146	-9146	-9146	-9180	-109787	-57166	-7499	50534	113996
Opening Cash	150000	140854	131708	122562	113416	104270	95123	85977	76881	67685	58539	49393	150000	40213	-16953	-24452	26082
Cash Receipts	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	45271	543252	597572	657328	723061	795368
Cash Outflows	54417	54417	54417	54417	54417	54417	54417	54417	54417	54417	54417	54451	653039	654738	664827	672527	681371
Ending Cash I	140854	131708	122562	113416	104270	95123	85977	76881	67685	58539	49393	40213	40213	-16953	-24452	26082	140078

Equipment Utilization Rate: 35%

**Emmonak Equipment Leasing
Balance Sheet
For Year Ending**

EUR: 35% 1/1/2002 12/31/2002 12/31/2003 12/31/2004 12/31/2005 12/31/2006

ASSETS

Current Assets

Cash & Working Capital	150000	40213	-16953	-24452	26082	140078
Inventory	0	0	0	0	0	0
Account Receivable	0	0	0	0	0	0
Excess Cash	0	-3204	-3203	-3203	-3203	-3203
Office Supplies	0	0	0	0	0	0
Prepaid / Deposits	0	0	0	0	0	0
Total Current Assets	150000	37009	-20156	-27655	22879	136876

Land	52000	52000	52000	52000	52000	52000
Buildings	200000	200000	200000	200000	200000	200000
New Equipment	4621000	4621000	4621000	4621000	4621000	4621000
Other Equipment	105000	105000	105000	105000	105000	105000
Accum Depreciation	0	-328400	-656800	-985200	-1313600	-1642000
Total Net Fixed Assets	4978000	4649600	4321200	3992800	3664400	3336000

Total Assets **5128000 4686609 4301044 3965145 3687279 3472876**

LIABILITIES

Current Liabilities

CPLTD	136084	148850	162813	178086	210250	213064
Trade Payable	0	0	0	0	0	0
Accrued Salary	0	0	0	0	0	0
Taxes Payable	0	0	0	0	0	0
Other	0	0	0	0	0	0
Total Current Liabilities	136084	148850	162813	178086	210250	213064

Long Term Liabilities

Term Debt LTP	3981021	3832171	3669358	3491272	3281022	3083416
Other	0	0	0	0	0	0
Total Long Term Liabilities	3981021	3832171	3669358	3491272	3281022	3083416

Total Liabilities **4117105 3981021 3832171 3669358 3491272 3296480**

OWNERS EQUITY

Capital	1010895	705588	468873	295787	196007	176395
Total Owners Equity	1010895	705588	468873	295787	196007	176395
Total Liabilities and Owners Ec	5128000	4686609	4301044	3965145	3687279	3472876

**Emmonak Equipment Leasing
Performance Ratios
For Year Ending**

	1/1/2002	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
LIQUIDITY						
Current Ratio	1.10	0.25	-0.12	-0.16	0.11	0.64
Acid Test Ratio	1.10	0.27	-0.10	-0.14	0.12	0.66
A/R Turnover days		0	0	0	0	0
Inventory days		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
A/P turnover days		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
SOLVENCY						
Debt to Worth	4.073	5.642	8.173	12.405	17.812	18.688
Debt to Assets	0.803	0.849	0.891	0.925	0.947	0.949
Debt Service Ratio	1.04	1.05	1.18	1.31	1.46	1.62
PROFITABILITY						
Return on Equity		-0.433	-0.505	-0.585	-0.509	-0.111
Return on Assets		-0.065	-0.055	-0.044	-0.027	-0.006

Equipment Utilization Rate: 35%

Pro Forma Using 60 % Equipment Use Rate

**Emmonak Equipment Leasing
Assumptions to Projections**

Depreciable years for Fixed Assets	15				
Loan Amount	4117105				
Interest Rate Assumption	9.00%				
Amortization in Years	15				
Payment (Principal & Interest)	\$41,758.42				
	Year 1	Year 2	Year 3	Year 4	Year 5
Gross Revenues	\$940,680	1034748	1138224	1252046	1377251
Revenues Percent Increase		10%	10%	10%	10%
General Expense Percent Increase		5%	5%	5%	5%
COGS Percent	0%	0%	0%	0%	0%
Marketing Expense Percent	0.8%	0.8%	0.8%	0.8%	0.8%
Total Payroll Tax Percent	17.43%	17.43%	17.43%	17.43%	17.43%
Returns & Allowance Percent	1.0%	1.0%	1.0%	1.0%	1.0%
Income Tax Percent	0%	0%	0%	0%	0%
A/R Turnover Days	0	0	0	0	0
A/R Turnover Percentage	0%	0%	0%	0%	0%
Equipment Utilization Rate:	60%				

**Emmonak Equipment Leasing
Income Statement
For Year Ending**

	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
Gross Sal	78390	78390	78390	78390	78390	78390	78390	78390	78390	78390	78390	78390	940680	1034748	1138224	1252046	1377251
Less: Ret	784	784	784	784	784	784	784	784	784	784	784	784	9408	10348	11384	12520	13773
Net Sa	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
Cost of G	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GROSS PI	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
G & A Expenses																	
Salary Exp	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	7084	85008	89260	93724	98410	103331
Rent	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Payroll tax	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	1235	14820	15560	16336	17153	18011
Travel & E	110	110	110	110	110	110	110	110	110	110	110	110	1320	1388	1456	1529	1605
Prof. & Acc	670	670	670	670	670	670	670	670	670	670	670	670	8040	8444	8868	9311	9777
Depreciatir	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	27367	328400	328400	328400	328400	328400
Insurance	920	920	920	920	920	920	920	920	920	920	920	920	11040	11592	12607	13237	13899
Interest	30878	30797	30714	30632	30548	30464	30379	30294	30208	30121	30034	29946	365017	352251	338894	323015	306309
Rep & Mai	420	420	420	420	420	420	420	420	420	420	420	420	5040	5292	5820	6111	6417
Util. & Pho	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	1392	16700	17536	19288	20252	21265
Office Sup	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Tax	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Marketing	588	588	588	588	588	588	588	588	588	588	588	647	7115	7825	8608	9296	10226
Total G&A	71416	71334	71252	71169	71086	71001	70917	70831	70745	70659	70572	70543	851524	837548	834001	826714	819240
Net Income	6190	6272	6354	6437	6520	6605	6689	6775	6861	6947	7034	7063	79748	186853	292839	412812	544237
Income Ta	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Income	6190	6272	6354	6437	6520	6605	6689	6775	6861	6947	7034	7063	79748	186853	292839	412812	544237

Equipment Utilization Rate: 60%

Enter Factors Below:

Cost of Good percentage	0.0%
Marketing percentage	0.75%
Payroll Tax percentage	0.0%
FICA	6.20%
SUTA	3.00%
MED/ESC	2.73%
Workers Compensation	5.50%
Total Payroll Tax percentage	17.43%
Return & Allowance %	1.0%
Income Tax %	0%

Utilities and Phone (Annual)

Electricity	11500
Heat	4000
Phone	1200
	<hr/>
	16700

Best Case:	Use Rate	Sales
Assumption:	100%	130650
	60%	78390

**Emmonak Equipment Leasing
Cash Flow Statement
For Year Ending**

	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
Cash Receipts																	
Sales	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
A/R Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
A/R Collector	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Cash Sal	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
Financing Income																	
Interest Incoirr	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan Proceec	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tot. Cash Rec	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
Cash Outflows																	
Cost of Goods	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Oper. Expense	4585	4585	4585	4585	4585	4585	4585	4585	4585	4585	4585	4644	55075	52077	56647	59736	63189
Salary expense	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	8319	99828	104820	110060	115563	121342
Income taxes	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Princ. Loan pm	10880	10962	11044	11127	11210	11294	11379	11464	11550	11637	11724	11812	136084	148850	162813	178086	194792
Interest Loan p	30878	30797	30714	30632	30548	30464	30379	30294	30208	30121	30034	29946	365017	352251	338894	323015	306309
Capital Increases	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Inventory Inc(C	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Owners Draw	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOT CASH OL	54662	54662	54662	54662	54662	54662	54662	54662	54662	54662	54662	54721	656004	657998	668414	676400	685632
NET CASH FL	22944	22944	22944	22944	22944	22944	22944	22944	22944	22944	22944	22885	275268	366402	458426	563126	677846
Opening Cash	150000	172944	195888	218832	241776	264720	287663	310607	333551	356495	379439	402383	150000	425268	791670	1250096	1813222
Cash Receipts	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	77606	931272	1024400	1126840	1239526	1363478
Cash Outflows	54662	54662	54662	54662	54662	54662	54662	54662	54662	54662	54662	54721	656004	657998	668414	676400	685632
Ending Cash I	172944	195888	218832	241776	264720	287663	310607	333551	356495	379439	402383	425268	425268	791670	1250096	1813222	2491068

Equipment Utilization Rate: 60%

**Emmonak Equipment Leasing
Performance Ratios
For Year Ending**

	1/1/2002	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006
LIQUIDITY						
Current Ratio	1.10	2.84	4.84	7.00	8.61	11.68
Acid Test Ratio	1.10	2.86	4.86	7.02	8.62	11.69
A/R Turnover days		0	0	0	0	0
Inventory days		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
A/P turnover days		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
SOLVENCY						
Debt to Worth	4.073	3.650	3.000	2.337	1.760	1.304
Debt to Assets	0.803	0.785	0.750	0.700	0.638	0.566
Debt Service Ratio	1.80	1.81	2.03	2.24	2.48	2.74
PROFITABILITY						
Return on Equity		0.073	0.146	0.186	0.208	0.215
Return on Assets		0.016	0.037	0.056	0.075	0.093

Equipment Utilization Rate: 60%

Loan Amortization

Loan Amortization				
Emmonak Equipment Leasing				
Enter Your Loan Data:				
Amount:	4,117,105			
First Payment Date:	01-May-02			
Annual Interest Rate:	9.00%			
Length of Loan, Years:	15			
Payments per Year:	12			
Calculated Payment:	41,758.42			

Payment Schedule					
Emmonak Equipment Leasing					
	Calculated Payment:	41,758.42	Loan Amount:	4,117,105	
	Entered Payment:*		Years Amortization:	15	
	Start Table at Pmt No:	1	Interest Rate:	9.00%	
	*Table uses entered payment if specified		Payments per year:	12	
No.	Payment Date	Beginning Balance	Interest	Principal	Ending Balance
1	05/01/02	4117105	30878	10880	4106225
2	06/01/02	4106225	30797	10962	4095263
3	07/01/02	4095263	30714	11044	4084219
4	08/01/02	4084219	30632	11127	4073092
5	09/01/02	4073092	30548	11210	4061882
6	10/01/02	4061882	30464	11294	4050588
7	11/01/02	4050588	30379	11379	4039209
8	12/01/02	4039209	30294	11464	4027745
9	01/01/03	4027745	30208	11550	4016194
10	02/01/03	4016194	30121	11637	4004557
11	03/01/03	4004557	30034	11724	3992833
12	04/01/03	3992833	29946	11812	3981021
13	05/01/03	3981021	29858	11901	3969120
14	06/01/03	3969120	29768	11990	3957130
15	07/01/03	3957130	29678	12080	3945050
16	08/01/03	3945050	29588	12171	3932880
17	09/01/03	3932880	29497	12262	3920618
18	10/01/03	3920618	29405	12354	3908264
19	11/01/03	3908264	29312	12446	3895817
20	12/01/03	3895817	29219	12540	3883278
21	01/01/04	3883278	29125	12634	3870644
22	02/01/04	3870644	29030	12729	3857915
23	03/01/04	3857915	28934	12824	3845091
24	04/01/04	3845091	28838	12920	3832171
25	05/01/04	3832171	28741	13017	3819154
26	06/01/04	3819154	28644	13115	3806039
27	07/01/04	3806039	28545	13213	3792826
28	08/01/04	3792826	28446	13312	3779514
29	09/01/04	3779514	28346	13412	3766102
30	10/01/04	3766102	28246	13513	3752589
31	11/01/04	3752589	28144	13614	3738975
32	12/01/04	3738975	28042	13716	3725259
33	01/01/05	3725259	27939	13819	3711440
34	02/01/05	3711440	27836	13923	3697517
35	03/01/05	3697517	27731	14027	3683490
36	04/01/05	3683490	27626	14132	3669358
37	05/01/05	3669358	27520	14238	3655120
38	06/01/05	3655120	27413	14345	3640775
39	07/01/05	3640775	27306	14453	3626322

40	08/01/05	3626322	27197	14561	3611761	
41	09/01/05	3611761	27088	14670	3597091	
42	10/01/05	3597091	26978	14780	3582311	
43	11/01/05	3582311	26867	14891	3567420	
44	12/01/05	3567420	26756	15003	3552417	
45	01/01/06	3552417	26643	15115	3537302	
46	02/01/06	3537302	26530	15229	3522073	
47	03/01/06	3522073	26416	15343	3506730	
48	04/01/06	3506730	26300	15458	3491272	
49	05/01/06	3491272	26185	15574	3475698	
50	06/01/06	3475698	26068	15691	3460007	
51	07/01/06	3460007	25950	15808	3444199	
52	08/01/06	3444199	25831	15927	3428272	
53	09/01/06	3428272	25712	16046	3412226	
54	10/01/06	3412226	25592	16167	3396059	
55	11/01/06	3396059	25470	16288	3379771	
56	12/01/06	3379771	25348	16410	3363361	
57	01/01/07	3363361	25225	16533	3346828	
58	02/01/07	3346828	25101	16657	3330171	
59	03/01/07	3330171	24976	16782	3313388	
60	04/01/07	3313388	24850	16908	3296480	
61	05/01/07	3296480	24724	17035	3279446	
62	06/01/07	3279446	24596	17163	3262283	
63	07/01/07	3262283	24467	17291	3244992	
64	08/01/07	3244992	24337	17421	3227571	
65	09/01/07	3227571	24207	17552	3210019	
66	10/01/07	3210019	24075	17683	3192336	
67	11/01/07	3192336	23943	17816	3174520	
68	12/01/07	3174520	23809	17950	3156570	
69	01/01/08	3156570	23674	18084	3138486	
70	02/01/08	3138486	23539	18220	3120266	
71	03/01/08	3120266	23402	18356	3101910	
72	04/01/08	3101910	23264	18494	3083416	

7. MISCELLANEOUS DOCUMENTATION



Training

Training Includes:

A factory qualified instructor will be provided for a total of 16 hours at the location designated by the Alaska State DOT. A minimum of 60 days prior notice is requested. The training will include the following detailed program:

A minimum of 8 hours operator training will be provided in the following areas:

- | | |
|---|---------------------------------------|
| Operating procedures per operating manual | Break-in procedures |
| Equipment limitations | Operator Maintenance |
| Before operations checks and lubrication | Safety |
| Cold weather operations | Jump starting |
| Welding on equipment | Towing or transporting equipment |
| Instruments and controls | Gauge interpretation |
| Equipment operation, Do's and Don'ts | Attachment operation, Do's and Don'ts |

A minimum of 8 hours mechanics (Journeyman level) training will be provided for theory, trouble shooting, and test procedures for the following areas:

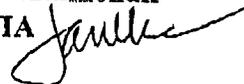
- | | |
|-------------------------------------|--------------------|
| Electronics vehicular | Electrical systems |
| Hydraulic systems | Air system |
| Engine and transmission electronics | Drive train |

* The cost for the training is \$500.00 per day, and expenses. ^{4 @} 300.00 per day / ^{2 @} Travel \$650⁰⁰

Total ^{4 @} \$2000 ^{2 @} \$1,200 ^{2 @} \$1,300

2 persons, twice a week

Attn: Martin B. Moore, City of Emmonak

From: Janelle Rogers, AML/JIA 

Martin, please call me at 258-2625 if you have any questions.

City of Emmonak
Heavy Equipment Annual Insurance Premium Estimates

Item	Price	Option #1	Option #2	Option #3
		\$5,000 deductible	\$10,000 deductible	\$25,000 deductible
D8R-Caterpillar	\$618,000	\$2,348	\$1,545	\$1,236
D9R-Caterpillar	\$485,000	\$1,843	\$1,213	\$970
D7R-Caterpillar	\$288,000	\$1,094	\$720	\$576
D6R-Caterpillar	\$277,000	\$1,053	\$693	\$554
D5C-Caterpillar	\$105,000	\$399	\$263	\$210
Caterpillar CP-563D	\$142,000	\$540	\$355	\$284
345 BL - Backhoe	\$372,000	\$1,414	\$930	\$744
Articulated Truck (3 @ \$300,000)	\$900,000	\$3,420	\$2,250	\$1,800
G Wheel Loader (2 @ \$245,000)	\$690,000	\$2,622	\$1,725	\$1,380
14H Motor Grader w/wing	\$343,000	\$1,303	\$858	\$686
Service Truck w/tools	\$89,000	\$338	\$223	\$178
1,000 gal. Fuel Truck	\$105,000	\$399	\$263	\$210
	\$4,414,000	\$16,773	\$11,035	\$8,828

City of Emmonak

P.O. Box 9, Emmonak, Alaska 99581
(907) 949-1227 · (907) 949-1249 · Fax (907) 949-1926

To: Whom It May Concern
From: Martin B. Moore, City Manager

THE LOCATION OF THE CITY SHOP/EQUIPMENT GARAGE BUILDING

Described as follows: Containing 9,421.6 sq. ft.

- (A) "Commencing at the witness point monument on easterly line of U.S. Survey 5011; Thence S 48-degrees 58' 30" W along the common line between U.S. Survey 5011 and U.S. Survey no. 4402 Tract "A" a distance of 1090.31 feet, to the time point of beginning; Thence S 48-degrees 58' 30" W a distance of 209.08 feet, thence S 17-degrees 59' 30" W a distance of 209.08 feet, thence S 71-degrees 00' 02" E along the common boundary of subdivision, U.S. Survey no. 4402 a distance of 109.55 feet; thence N 18-degrees 59' 08" E a distance of 180.16 feet; thence N 71-degrees 00' 12" W a distance of 5.04 feet to the true point of beginning.

The City of Emmonak will offer a matching contribution. The City Shop/Equipment Garage, as appraised by Marshall & Swirf, is valued at \$195,406.00

The Location for the new Public Works building will be at a gravel pad, which was used for the consolidated tank farm project described as follows: Containing 23,043.2 sq. ft.

- (B) "Commencing at the witness point monument on the easterly line of U.S. Survey 5011; Thence S 48-degrees 58' 30" W along the common line between U.S. Survey 5011 and U.S. Survey no. 4402 Tract "A" a distance of 1090.31 feet to the time point of beginning; thence S 48-degrees 58' 30" W a distance of 55.48 feet; thence S 17-degrees 59' 30" W a distance of 55.48 feet; thence S 71-degrees 00' 02" E along the common boundary of Emmonak Road and U.S. Survey 4402, a distance of 135.00 feet; thence N 18-degrees 59' 08" E a distance of 180.16 feet; thence N 71-degrees 00' 12" W a distance of 109.55 feet to the true point of beginning."

Note: In correlation with Marshall and Swirf's appraisal for gravel pad at unit percent of 600 and cost at \$50.00 The value of proposal site is estimated at \$52,500.00 and is also offered as matching contribution for the CDBG application.

The total funding for the new 'Public Works Building' is estimated at \$1,500,000

\$ 200,000.00	Community Development Block Grant (CDBG)
\$1,300,000.00	Denali Commission
	Denali Commission Training Fund
\$ 247,906.00	City of Emmonak (In-Kind) Property Match

Presentation to the Emmonak City Council

By Martin B. Moore, City Administrator
CDBG Grant Application for new Public Works Building

Public Works Building:

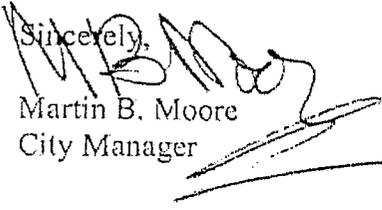
It is proposed that the City Council support a Community Development Block Grant (CDBG) application for \$200,000 in support of a new city Public Works Building. It is also proposed that the City Council contract with Arctic Pacific Enterprises to develop the application, complete the funding package and serve as the City's agent for the project construction.

It is also disclosed to the public and that the City Council authorize City Manager, Martin B. Moore, to finalize the project management agreement between the City of Emmonak and Arctic Pacific Enterprises, L.L.C. The final documents will be reviewed by the City Council approved or amended, which ever the case maybe.

The cash match will be addressed to ensure CDBG reimbursements and to safe guard the cash flow requirement of the project. The source of cash and match will be addressed in the project management as authorized during the public hearing when the City Manager, Martin B. Moore, was authorized to finalize the application.

The concerns, regarding the location for the new 'Public Works Building' has been investigated with precautionary measures to ensure the safety of the community and the residents. The new 'Public Works Building' will be 75-feet westerly from the main road (north and south) and 50 feet northerly from the main road (east and west). This new location will ensure safety and ample room for traffic, north and south, and east and west on the main roads.

Sincerely,


Martin B. Moore
City Manager

STANDARD REPORT

Site Name : City of Emmonak
 Property Address: PO Box 9
 City : Emmonak, AK *Public Works*
 Zip Code : 99581 *City Shop*
 Member Number :
 Site Number : 9
 Building Number: 1

SECTION 1

Occupancy : Service Garage % 100
 Class: Metal Frame Rank: Average
 Wall: 916 -Metal on Steel Frame Area: 100 Rank: Depr:
 Heat: 603 Forced Air Unit Area: 100% Clim: Depr:
 Total Area : 2400
 Number of Stories: 1 Section 1 Building
 Perimeter : 1
 Story Height : 14.

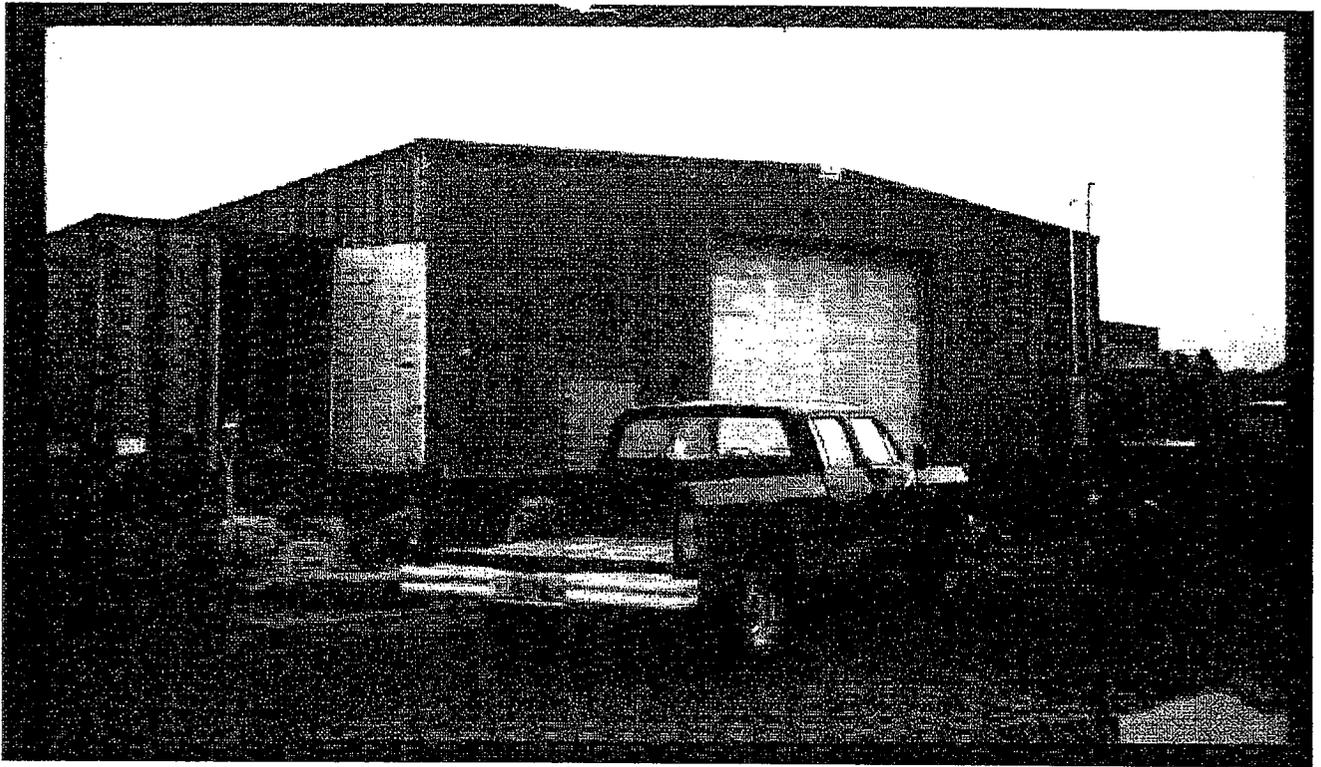
Cost as of: 01/96

	Units	Cost (Rounded)	Total
Base Cost	2,400	31.28	75,072
Exterior Wall	2,400	4.35	10,440
Heating & Cooling	2,400	5.63	13,512
Basic Structure Cost	2,400	41.26	99,024
<hr/>			
Superstructure:			
Total Superstructure Cost	2,400	41.26	99,024
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Asessment:			
Building Cost New	2,400	41.26	99,024
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Extras:			
Replacement Cost New	2,400	41.26	99,024
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Less Depreciation:			
Insurable Cash Value			99,024
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Miscellaneous:			
Total	2,400	41.26	99,024

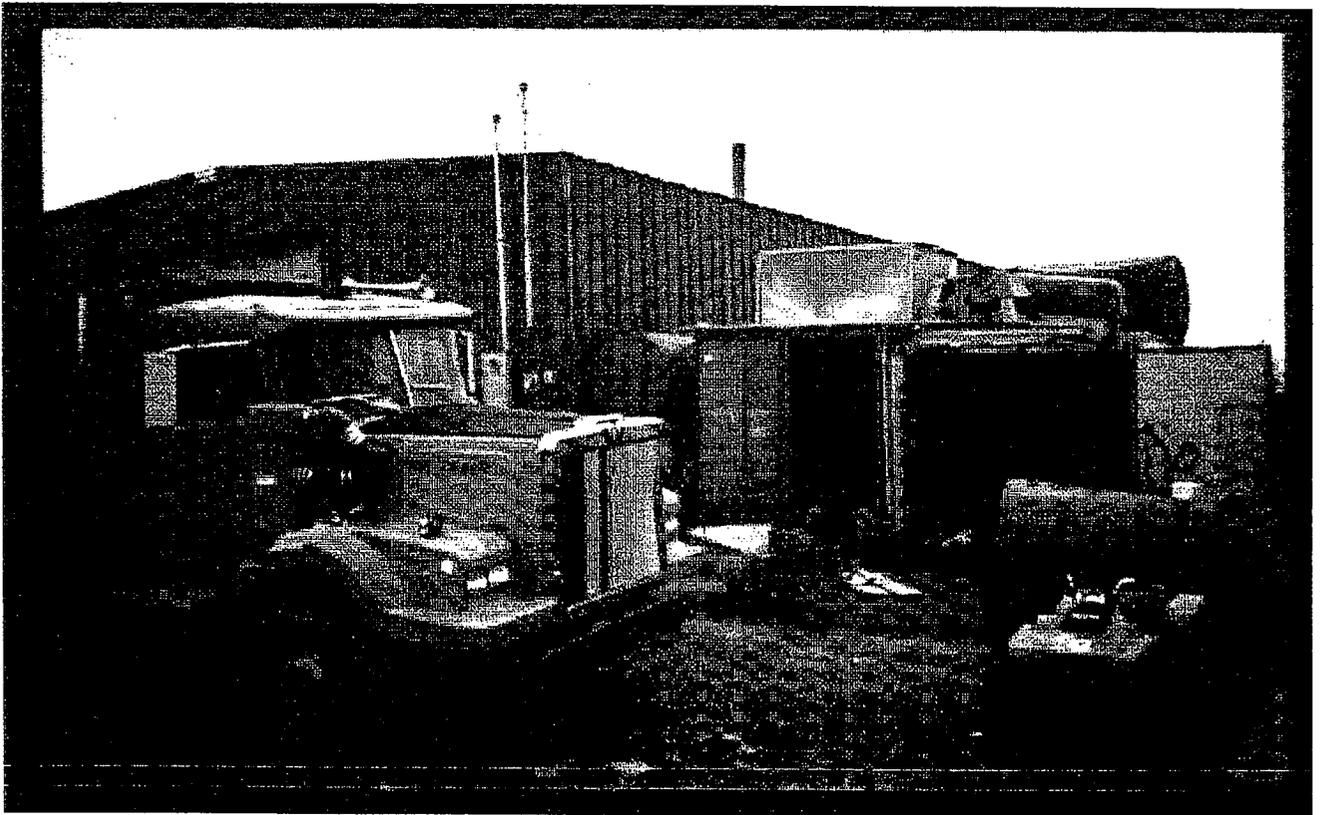
Cost data by MARSHALL & SWIFT

REMARK:

Municipal Maintenance equipment garage.
 Dirt floor.
 insulated steel building.



City of Emmonak--City Garage (001emmon)--Appraisal 1996



City of Emmonak--City Garage (002emmon)--Appraisal 1996

