

# **Alaska Housing Market Indicators Spring 2005**

## **Prepared for**

Alaska Housing Finance Corporation

Dan Fauske

Chief Executive Officer/Executive Director

## **Prepared by**

Alaska Department of Labor and  
Workforce Development  
Research and Analysis Section

Frank H. Murkowski, Governor

Greg O'Claray, Commissioner

Guy Bell, Administrative Services Director

Chris Miller, Research & Analysis Chief

Jeff Hadland, Economist

Jill Lewis, Economist

Rob Kreiger, Research Analyst

Brian Laurent, Research Analyst

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We wish to thank the primary and secondary mortgage lenders listed below for responding to our quarterly survey of mortgage loan activity and for their willingness to continue to participate in future surveys.

Alaska Home Mortgage  
Alaska Housing Finance Corporation  
Alaska Pacific Bank  
Alaska USA Federal Credit Union  
AUMC Mortgage Company  
Denali State Bank  
Federal National Mortgage Association (Fannie Mae)  
First Bank of Ketchikan  
First National Bank of Alaska  
GMAC  
Homestate Mortgage  
Mt. McKinley Mutual Savings Bank  
Residential Mortgage  
Rural Development (formerly USDA Farmers Home Administration)  
Tlingit-Haida Regional Housing Authority  
Vista Mortgage  
Wells Fargo Home Mortgage

The list includes the major government and private providers of mortgage funds in Alaska as well as the names of subsidiary companies for which data have been reported by the parent company. Some of the participants are primary mortgage lenders. That means they originate loans to keep in their own portfolios or sell them to participants in the secondary mortgage market. Institutions such as Alaska Housing Finance and Federal National Mortgage Association (Fannie Mae) operate in the secondary mortgage market, purchasing mortgages originated by primary lenders.

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# Alaska Housing Market Scorecard

## 1st Half 2005

**Mortgage Interest Rates**  
30-year Fixed  
**5.77%**



Average rates in Alaska for 30-year fixed rate mortgages remained below 6.0%, but rose from the prior year.

**Number of Loans**  
Single-family & Condominium  
**5,904**



The reported number of single-family and condo loans increased 14% over the prior year.

**Sales Price Appreciation**  
Single-family residence  
**18.2%**



Sales prices for single-family homes rose at record levels.

**Alaska Affordability Index**  
**1.44**



Record sales prices, rising interest rates, and slow wage growth have weighed on affordability.

Lowest   
Highest 

The score for the current quarter is based on the ratio of the current value to the historical value for the data set.

## SECTION ONE

### Results of the Survey of Alaska Lenders

The Survey of Alaska Lenders summarizes total loan activity reported by participating lenders. These lenders include the major government and private providers of mortgage funds in Alaska as well as subsidiary companies for which the parent company reported data. In the first half of 2005, lenders representing approximately 93% of the total loan volume participated in the survey. Changes in loan activity over time may be affected not only by changes in the market but also by changes in the list of lenders participating.

Some of the participants in the survey are *primary* mortgage lenders. Primary mortgage lenders originate loans to keep in their own portfolios or sell them to participants in the secondary mortgage market. Institutions such as Alaska Housing Finance Corporation and Federal National Mortgage Association (Fannie Mae) operate in the *secondary* mortgage market, purchasing mortgages originated by primary lenders. Secondary mortgage activity is an important source of liquidity for primary mortgage lending. Although primary lenders and secondary purchasers differ, both provide financing for Alaskans to purchase housing. For the purposes of this report, maintaining the distinction is not particularly important. Therefore, references to “lenders” include both primary lenders and some secondary purchasers. Unless the difference is critical to the discussion, no distinctions are made.

#### Overall Loan Activity

- During the first half of 2005, participating lenders reported 6,067 loans for single-family, condominium, and multi-family properties.
- The total dollar volume of loans for single-family, condominium, and multi-family loans in the first half of 2005 exceeded \$1.1 billion.
- Statewide, the average loan amount was \$188,506 on an average sales price of \$236,834.
- Fifty-seven percent of the total loan dollar volume was reported in the Anchorage area during the first half of 2005. Mat-Su and Fairbanks followed with 14 and 12 percent respectively.
- The highest average sales price occurred in Juneau at \$266,012. Anchorage followed Juneau at \$254,843.
- The average sales price was lowest in Kenai at \$194,846.

- During the first half of 2005, average sales prices statewide increased at a rate of 14 percent over year-ago levels. Average loan amounts also increased, but at a slower pace of eight percent.
- During the first half of 2005, no surveyed areas saw decreases in average sales prices. Year over year increases in average sales prices ranged from a low of six percent in Fairbanks to a high of 39 percent in Bethel.

### Single-family homes

- During the first half of 2005, loans for single-family homes accounted for 81 percent of the total dollar volume of loans.
- The total dollar volume of loans for single-family homes increased by 19 percent over year-ago levels to reach a record \$926 million.
- Loan-to-value ratios decreased in most surveyed areas during the first half of 2005. Decreasing loan-to-value ratios may suggest that homebuyers are borrowing less of a home's total purchase price. This may be the result of homebuyers taking profits from a previous sale and using the proceeds for down payments on larger or newer properties, thus reducing the amount the homebuyer needs to borrow.
- The highest average sales price for single-family homes during the first half of 2005 was found in Juneau at \$282,623. The average sales price in Juneau was 16 percent higher than the statewide average sales price of \$242,750.
- Behind Juneau, the average sales price for single-family homes was highest in Anchorage at \$277,530. The average sales price in Anchorage increased by 12 percent over year-ago levels.
- The largest year over year percent increase in average sales price occurred in Bethel. The average sales price in Bethel rose nearly 40 percent over the previous year to reach \$249,881. It should be noted, however, that due to the relatively small number of loans in Bethel, average sales prices and appreciation rates have a tendency to fluctuate wildly from year to year.
- Juneau, Anchorage, and Bethel all saw average sales prices exceeding \$240,000 during the first half of 2005.
- The lowest average sales price for a single-family home was reported in the Kenai area at \$190,716. Despite having the lowest average sales price, Kenai saw an increase of 12 percent over year-ago levels.
- Over the past eight years, sales prices for single-family homes have increased by 54 percent statewide. However, a majority of this appreciation has occurred in the past four years. Between 1997 and 2001, average sales prices rose from \$157,897 to \$185,343, an increase of 17 percent. During the period between 2001 and the first half of 2005 sales prices have risen 31 percent to reach \$242,750.

## Condominiums

- Statewide, the total dollar volume of loans for condominiums grew by \$53 million in the first half of 2005, a 46 percent increase from one year ago.
- Percent increases in the total dollar volume of condominium loans more than doubled the percent increase in total dollar volume for single-family loans. This would suggest robust demand and increasing popularity for this type of housing during the past year.
- A majority of the condominium activity during the first half of 2005 occurred in the Anchorage area. Eighty-five percent of the total dollar volume of loans went toward Anchorage condominiums.
- Condominium activity stepped up considerably in the Mat-Su area during the first half of 2005. Total dollar volume of loans in Mat-Su exceeded \$8.4 million, more than triple the dollar volume of the previous year.
- Statewide, the average sales price for a condominium hit a record high of \$188,612. Sales prices for condominiums grew at a rate of 29 percent over year-ago levels.
- Average loan amounts for condominiums reached \$156,456 in the first half of 2005, up 21 percent from the first half of 2004.
- Loan-to-value ratios for condominiums decreased significantly, falling from 88.7% in the first half of 2004, to 83.0% in the first half of 2005.
- Condominiums have become increasingly popular and as a result, appreciation in sales price over the past eight years has outpaced that of single-family homes. Average sales prices for condominiums rose from \$90,486 in 1997 to \$111,753 in 2001, an increase of 24 percent. As with single-family homes however, most of the real appreciation has occurred between 2001 and the first half of 2005, where prices have risen 79 percent to reach \$188,612.

## Mortgage Interest Rates

- In the first half of 2005, lenders reported a weighted average interest rate of 5.77% for 30 year conventional fixed rate mortgages, up from 5.66% one year ago.
- AHFC offered loan products with substantially lower interest rates than other lenders. AHFC average interest rates for 30-year conventional fixed rate mortgages were 5.40%; all other lenders collectively averaged 5.86%.
- Interest rates differed between the AHFC urban and rural loan portfolios. Loans in the urban portfolio averaged 5.48%, while rural loans averaged less at 5.12%.

- On the national front, interest rates rose from year-ago levels. Thirty-year conventional fixed rate mortgages averaged 5.80% in the first half of 2005, compared to 5.69% one year ago. At 5.80%, interest rates are at their highest level since the first half of 2002; however, rates still remain far below their 10 year average of 6.90%

### New vs. Existing Construction

In the Survey of Alaska's Lenders, new homes are any residential housing constructed within 12 months of the survey date. Any loans that do not fit in the new construction category are classified as existing construction.

- During the first half of 2005, 22 percent of the total dollar volume of loans went toward new properties. The percentage of total loan volume going toward new properties decreased from 25 percent one year ago.
- The statewide average sales price for new construction during the first half of 2005 was \$260,402, 13 percent higher than the \$230,883 average sales price for existing housing.
- Statewide, average sales prices for existing housing increased by 15 percent during the first half of 2005 while average sales prices for new construction increased by 12 percent.
- The Mat-Su area has the highest percentage of loans going toward new construction. Forty-eight percent of the loans in this area went toward new construction during the first half of 2005. Average sales prices for new construction in Mat-Su were \$245,930 compared to \$204,393 for existing housing.
- Juneau and Ketchikan had the lowest percentage of loans (in terms of dollar volume) for new construction with seven and six percent respectively. Juneau and Ketchikan also both saw decreases in average sales prices of new construction by 25 percent and six percent respectively.
- The greatest disparity between the average sales price of new construction and existing housing was found in Kenai. Average sales prices for new construction in Kenai were 61 percent higher than existing housing. The average sales price for new construction in Kenai was \$291,079 compared to \$180,349 for existing housing.
- The smallest disparities between the average sales price of new construction and existing housing were found in Bethel at four percent and Ketchikan at five percent.
- Homebuyers borrowed a slightly higher percentage of the purchase price for existing housing. Loan-to-value ratios for existing properties were 79.5% compared to 79.8% for new properties.

### Employment and Wages

- The average unemployment rate in Alaska during the first half of 2005 was 7.3%, down from the 8.2% average rate in 2004.

- The average total labor force in Alaska during the first half of 2005 increased two percent to reach 336,442.
- Alaska's average non-agricultural wage and salary employment during the first half of 2005 grew by 1.6% over year-ago levels.
- Goods producing industry employment increased by 2.5% during the first half of 2005. Service industry employment grew at a slower pace of 1.5% during the same time.
- Employment growth in construction exceeded any other goods producing industry, rising 4.2% over year-ago levels.
- Average monthly wages increased by 3.1% during the first half of 2005 to reach \$3,258 per month.
- The highest average monthly wage for the first half of 2005 in Alaska was reported in the North Slope Borough at \$5,719 per month.
- The Wade-Hampton Census Area reported the lowest monthly wages at \$1,545.
- During the first half of 2005, Anchorage, Fairbanks, and Juneau saw increases in average monthly wages of 3.6%, 3.8%, and .1% respectively.
- Of all areas in Alaska that saw increases in average wages during the first half of 2005, the smallest increase occurred in Juneau at 0.1%. The largest increase in average wages occurred in Yakutat at 9.7%.

### Alaska Affordability

The Alaska Affordability Index is a measure of the number of wage earners necessary to afford an average home. The index value indicates the number of earners per residence receiving the average wage that are necessary to qualify for a 30-year single-family home mortgage at the average interest rate with a 15% down payment. An increase in this index means that a family is less able to afford a home.

- Record sales price appreciation and modest increases in average interest rates and wages, made housing less affordable in the first half of 2005 compared with one year ago.
- With the exception of the "Rest of Alaska" category, all surveyed areas saw Affordability Index values increase, meaning that housing became less affordable in the first half of 2005.
- For single-family housing, Bethel and Kodiak led the list of least affordable areas during the first half of 2005 with index values of 2.07 and 1.80 respectively. Juneau followed Kodiak at 1.73.

- Fairbanks and Kenai had index values of 1.28 and 1.27 respectively, making them the two most affordable areas for single-family homes in the first half of 2005.
- The Affordability Index value for Anchorage single-family homes rose to reach 1.50 during the first half of 2005, up from 1.47 in 2004. Mat-Su also rose from the previous year to 1.65 in the first half of 2005 from 1.62 in 2004.
- People working in Anchorage and owning a residence in the Mat-Su area experience a more affordable housing situation. The Index value for a household earning an Anchorage wage while residing in Mat-Su was 1.21. Index values for a Mat-Su home with Anchorage wages were unchanged from 2004.
- Average wages in Anchorage were 36 percent higher than those in Mat-Su during the first half of 2005. At the same time, average sales prices of single-family homes were 32 percent higher in Anchorage than Mat-Su.
- Condominiums were more affordable than single-family homes during the first half of 2005, but became less affordable than they were during 2004. Statewide condominium affordability was 1.18 compared to 0.99 one year ago. Condominium index values in the first half of 2005 are the highest (least affordable) they have been in over a decade.

## **Appendix A**

### **Lenders Survey Charts and Graphs**

# Single-Family and Condominium New Loan Activity in Alaska Including AHFC



## Total Single-Family and Condominium Residences

| Quarter | YTD    | Number<br>of Loans | Chg<br>Prv Qtr | Chg<br>Prv Yr | Average<br>Loan(\$) | Total Loans (\$) | Chg<br>Prv Yr (\$) | Average<br>Sales Price (\$) | Total<br>Sales Price (\$) | Loan-<br>To-Value<br>Ratio (%) |
|---------|--------|--------------------|----------------|---------------|---------------------|------------------|--------------------|-----------------------------|---------------------------|--------------------------------|
| 2Q05    | 5904   | 3,475              | 1,046          | 684           | 187,388             | 651,172,828      | 159,997,119        | 236,999                     | 823,572,869               | 79                             |
| 1Q05    | 2429   | 2,429              | -915           | 48            | 182,988             | 444,477,587      | 43,965,299         | 226,751                     | 550,777,771               | 81                             |
| 4Q04    | 11,969 | 3,344              | -109           | 43            | 178,317             | 596,293,348      | 39,887,587         | 219,186                     | 732,957,253               | 81.4                           |
| 3Q04    | 8,625  | 3,453              | 662            | -150          | 176,096             | 608,060,600      | -171,767           | 210,901                     | 728,240,864               | 83.5                           |
| 2Q04    | 5,172  | 2,791              | 410            | -435          | 175,986             | 491,175,709      | -37,688,798        | 211,703                     | 590,863,704               | 83.1                           |
| 1Q04    | 2,381  | 2,381              | -920           | -161          | 168,212             | 400,512,288      | -23,799,319        | 197,775                     | 470,901,801               | 85.1                           |
| 4Q03    | 12,672 | 3,301              | -302           | 259           | 168,557             | 556,405,761      | 62,679,205         | 199,439                     | 658,347,631               | 84.5                           |
| 3Q03    | 9,362  | 3,594              | 368            | -306          | 169,235             | 608,232,367      | -12,550,618        | 200,168                     | 719,405,121               | 84.5                           |
| 2Q03    | 5,768  | 3,226              | 684            | 473           | 163,938             | 528,864,507      | 113,196,850        | 195,431                     | 630,460,589               | 83.9                           |
| 1Q03    | 2,542  | 2,542              | -500           | -150          | 166,920             | 424,311,607      | -2,217,946         | 192,562                     | 489,492,311               | 86.7                           |
| 4Q02    | 12,387 | 3,042              | -858           | -149          | 162,303             | 493,726,556      | 17,509,901         | 183,747                     | 558,957,253               | 88.3                           |
| 3Q02    | 9,345  | 3,900              | 1,147          | 500           | 159,175             | 620,782,985      | 108,000,953        | 186,268                     | 726,445,234               | 85.5                           |
| 2Q02    | 5,445  | 2,753              | 61             | 89            | 150,987             | 415,667,657      | 175,143            | 175,143                     | 482,167,641               | 86.2                           |
| 1Q02    | 2,692  | 2,692              | -499           | 711           | 158,443             | 426,529,553      | 139,491,147        | 183,050                     | 492,771,837               | 86.6                           |
| 4Q01    | 11,236 | 3,191              | -209           | 1,043         | 149,237             | 476,216,655      | 165,047,875        | 174,132                     | 555,654,152               | 85.7                           |
| 3Q01    | 8,045  | 3,400              | 736            | 1,254         | 150,818             | 512,782,032      | 205,595,465        | 175,590                     | 597,007,443               | 85.9                           |
| 2Q01    | 4,645  | 2,664              | 683            | 763           | 150,966             | 402,173,587      | 132,194,548        | 175,189                     | 466,703,860               | 86.2                           |
| 1Q01    | 1,981  | 1,981              | -167           | 346           | 144,896             | 287,038,406      | 62,206,167         | 170,249                     | 337,262,767               | 85.1                           |
| 4Q00    | 7,830  | 2,148              | 2              | -214          | 144,864             | 311,168,780      | -11,577,073        | 164,864                     | 354,128,664               | 87.9                           |
| 3Q00    | 5,682  | 2,146              | 245            | -663          | 143,144             | 307,186,567      | -77,433,319        | 165,081                     | 354,264,609               | 86.7                           |
| 2Q00    | 3,536  | 1,901              | 266            | -266          | 142,019             | 269,979,039      | -38,766,063        | 165,966                     | 315,501,869               | 85.6                           |
| 1Q00    | 1,635  | 1,635              | -727           | -1,091        | 137,512             | 224,832,239      | -159,926,924       | 158,272                     | 258,775,433               | 86.9                           |
| 4Q99    | 10,064 | 2,362              | -447           | -194          | 136,641             | 322,745,853      | -31,304,877        | 156,657                     | 370,023,846               | 87.2                           |
| 3Q99    | 7,702  | 2,809              | 642            | 163           | 136,924             | 384,619,886      | 21,506,654         | 154,387                     | 433,673,092               | 88.7                           |
| 2Q99    | 4,893  | 2,167              | -559           | 136           | 142,476             | 308,745,102      | 32,464,658         | 162,346                     | 351,803,093               | 87.8                           |
| 1Q99    | 2,726  | 2,726              | 170            | 634           | 141,144             | 384,759,163      | 105,079,912        | 164,023                     | 447,127,516               | 86.1                           |
| 4Q98    | 9,325  | 2,556              | -90            | 236           | 138,518             | 354,050,730      | 47,299,331         | 159,563                     | 407,843,748               | 86.8                           |
| 3Q98    | 6,769  | 2,646              | 615            | 248           | 137,231             | 363,113,232      | 48,209,347         | 157,653                     | 417,149,513               | 87.0                           |
| 2Q98    | 4,123  | 2,031              | -61            | 202           | 136,032             | 276,280,444      | 32,804,522         | 157,138                     | 319,147,247               | 86.6                           |
| 1Q98    | 2,092  | 2,092              | -228           | 559           | 133,690             | 279,679,251      | 91,050,292         | 153,215                     | 320,525,095               | 87.3                           |
| 4Q97    | 8,080  | 2,320              | -78            | 586           | 132,220             | 306,751,399      | 80,369,357         | 151,725                     | 352,002,279               | 87.1                           |
| 3Q97    | 5,760  | 2,398              | 569            | 548           | 131,319             | 314,903,885      | 82,031,806         | 149,585                     | 358,704,745               | 87.8                           |
| 2Q97    | 3,362  | 1,829              | 296            | 60            | 133,120             | 243,475,922      | 17,585,869         | 156,036                     | 285,389,281               | 85.3                           |
| 1Q97    | 1,533  | 1,533              | -201           | -211          | 123,046             | 188,628,959      | -29,501,151        | 144,933                     | 222,182,882               | 84.9                           |
| 4Q96    | 7,097  | 1,734              | -116           | -303          | 130,555             | 226,382,042      | -29,819,817        | 151,906                     | 263,404,787               | 85.9                           |
| 3Q96    | 5,363  | 1,850              | 81             | -605          | 125,877             | 232,872,079      | -69,892,357        | 146,507                     | 271,038,334               | 85.9                           |
| 2Q96    | 3,513  | 1,769              | 25             | 44            | 127,694             | 225,890,053      | 8,280,066          | 148,522                     | 262,734,727               | 86.0                           |
| 1Q96    | 1,744  | 1,744              | -293           | 466           | 125,075             | 218,130,110      | 65,735,200         | 143,918                     | 250,993,345               | 86.9                           |
| 4Q95    | 7,495  | 2,037              | -418           | 438           | 125,774             | 256,201,859      | 67,577,329         | 145,768                     | 296,929,088               | 86.3                           |
| 3Q95    | 5,458  | 2,455              | 730            | 689           | 123,326             | 302,764,436      | 98,488,036         | 144,656                     | 355,130,815               | 85.3                           |
| 2Q95    | 3,003  | 1,725              | 447            | -262          | 126,151             | 217,609,987      | -13,313,079        | 146,547                     | 252,793,903               | 86.1                           |
| 1Q95    | 1,278  | 1,278              | -321           | -944          | 119,245             | 152,394,910      | -106,949,049       | 138,098                     | 176,488,927               | 86.3                           |
| 4Q94    | 7,574  | 1,599              | -167           | -1,197        | 117,964             | 188,624,530      | -129,509,233       | 135,213                     | 216,205,651               | 87.2                           |
| 3Q94    | 5,975  | 1,766              | -221           | -1,065        | 115,672             | 204,276,400      | -121,042,721       | 133,565                     | 235,876,220               | 86.6                           |
| 2Q94    | 4,209  | 1,987              | -235           | -463          | 116,217             | 230,923,066      | -41,803,881        | 132,219                     | 262,719,510               | 87.9                           |
| 1Q94    | 2,222  | 2,222              | -574           | -23           | 116,716             | 259,343,959      | 4,424,342          | 133,338                     | 296,277,028               | 87.5                           |
| 4Q93    | 10,322 | 2,796              | -35            | 234           | 113,782             | 318,133,763      | 37,011,365         | 130,147                     | 363,892,310               | 87.4                           |
| 3Q93    | 7,526  | 2,831              | 381            | 455           | 114,913             | 325,319,121      | 58,596,196         | 131,814                     | 373,164,611               | 87.2                           |
| 2Q93    | 4,695  | 2,450              | 205            | -183          | 111,317             | 272,726,947      | -24,093,283        | 128,636                     | 315,157,143               | 86.5                           |
| 1Q93    | 2,245  | 2,245              | -317           | 318           | 113,550             | 254,919,617      | 48,893,316         | 137,495                     | 308,675,901               | 82.6                           |
| 4Q92    | 9,498  | 2,562              | 186            | N/A           | 109,728             | 281,122,398      | N/A                | 129,836                     | 332,638,617               | 84.5                           |
| 3Q92    | 6,936  | 2,376              | -257           | N/A           | 112,257             | 266,722,925      | N/A                | 130,802                     | 310,786,636               | 85.8                           |
| 2Q92    | 4,560  | 2,633              | 706            | N/A           | 112,731             | 296,820,230      | N/A                | 137,779                     | 362,773,390               | 81.8                           |

# Single-Family and Condominium New Loan Activity in Alaska

## Including AHFC

### Total Single-Family



| Quarter | YTD    | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan(\$) | Total Loans (\$) | Chg Prv Yr (\$) | Average Sales Price (\$) | Total Sales Price (\$) | Loan To-Value Ratio (%) |
|---------|--------|-----------------|-------------|------------|------------------|------------------|-----------------|--------------------------|------------------------|-------------------------|
| 2Q05    | 4,817  | 2,866           | 915         | 539        | 193,639          | 554,970,742      | 124,884,147     | 246,982                  | 707,851,657            | 78.4                    |
| 1Q05    | 1951   | 1,951           | -778        | 7          | 189,960          | 370,612,167      | 25,767,837      | 236,534                  | 461,477,317            | 80                      |
| 4Q04    | 9872   | 2,729           | -143        | -69        | 186,776          | 509,712,036      | 12,844,592      | 230,454                  | 628,907,687            | 81                      |
| 3Q04    | 7,143  | 2,872           | 545         | -243       | 186,428          | 535,421,153      | -11,280,552     | 224,960                  | 646,086,494            | 82.9                    |
| 2Q04    | 4,271  | 2,327           | 383         | -475       | 184,824          | 430,086,596      | -48,444,215     | 223,832                  | 520,856,699            | 82.6                    |
| 1Q04    | 1,944  | 1,944           | -854        | -233       | 177,389          | 344,844,331      | -37,288,953     | 210,567                  | 409,342,981            | 84.2                    |
| 4Q03    | 10,892 | 2,798           | -317        | 216        | 177,580          | 496,867,444      | 55,042,593      | 211,166                  | 590,843,464            | 84.1                    |
| 3Q03    | 8,085  | 3,106           | 304         | -294       | 176,015          | 546,701,705      | -18,578,728     | 209,416                  | 650,445,310            | 84.1                    |
| 2Q03    | 4,979  | 2,802           | 625         | 537        | 170,782          | 478,530,811      | 117,741,511     | 204,712                  | 573,602,208            | 83.4                    |
| 1Q03    | 2,177  | 2,177           | -405        | -96        | 175,532          | 382,133,283      | 1,199,586       | 203,182                  | 442,328,278            | 86.4                    |
| 4Q02    | 10,520 | 2,582           | -818        | -104       | 171,117          | 441,824,851      | 15,965,175      | 193,319                  | 499,149,168            | 88.5                    |
| 3Q02    | 7,938  | 3,400           | 1,135       | 544        | 166,259          | 565,280,433      | 108,935,409     | 195,032                  | 663,108,412            | 85.2                    |
| 2Q02    | 4,538  | 2,265           | -8          | -51        | 159,008          | 360,789,300      | -8,676,940      | 185,787                  | 421,551,733            | 85.6                    |
| 1Q02    | 2,273  | 2,273           | -413        | 602        | 167,591          | 380,933,697      | 123,001,650     | 194,435                  | 441,950,296            | 86.2                    |
| 4Q01    | 9,529  | 2,686           | -170        | 791        | 158,548          | 425,859,676      | 138,092,655     | 185,895                  | 499,314,191            | 85.3                    |
| 3Q01    | 6,843  | 2,856           | 540         | 942        | 159,785          | 456,345,024      | 169,466,333     | 186,883                  | 533,737,895            | 85.5                    |
| 2Q01    | 3,987  | 2,316           | 645         | 630        | 159,528          | 369,466,240      | 118,201,500     | 185,106                  | 428,706,184            | 86.2                    |
| 1Q01    | 1,671  | 1,671           | -224        | 216        | 154,358          | 257,932,047      | 48,617,117      | 182,153                  | 304,377,369            | 84.7                    |
| 4Q00    | 6,950  | 1,895           | -19         | -216       | 151,856          | 287,767,021      | -13,774,478     | 173,070                  | 327,968,199            | 87.7                    |
| 3Q00    | 5,055  | 1,914           | 228         | -593       | 149,884          | 286,878,691      | -72,736,868     | 173,000                  | 331,121,205            | 86.6                    |
| 2Q00    | 3,141  | 1,686           | 231         | -245       | 149,030          | 251,264,740      | -36,487,852     | 175,010                  | 295,066,273            | 85.2                    |
| 1Q00    | 1,455  | 1,455           | -656        | -1,055     | 144,876          | 208,331,978      | -158,581,798    | 167,208                  | 240,444,856            | 86.6                    |
| 4Q99    | 9,059  | 2,111           | -396        | -276       | 142,843          | 301,541,499      | -38,666,128     | 164,303                  | 346,843,081            | 86.9                    |
| 3Q99    | 6,948  | 2,507           | 576         | 147        | 143,445          | 359,615,559      | 27,887,017      | 161,970                  | 406,059,514            | 88.6                    |
| 2Q99    | 4,441  | 1,931           | -579        | 69         | 149,017          | 287,752,592      | 25,061,613      | 169,934                  | 328,143,011            | 87.7                    |
| 1Q99    | 2,510  | 2,510           | 123         | 588        | 146,181          | 366,913,776      | 101,603,500     | 169,854                  | 426,333,197            | 86.1                    |
| 4Q98    | 8,531  | 2,387           | 27          | 235        | 142,525          | 340,207,627      | 46,779,959      | 164,547                  | 392,772,621            | 86.6                    |
| 3Q98    | 6,144  | 2,360           | 498         | 145        | 140,563          | 331,728,542      | 31,762,351      | 162,077                  | 382,501,159            | 86.7                    |
| 2Q98    | 3,784  | 1,862           | -60         | 155        | 141,080          | 262,690,979      | 29,562,157      | 163,396                  | 304,243,292            | 86.3                    |
| 1Q98    | 1,922  | 1,922           | -230        | 472        | 138,039          | 265,310,276      | 82,934,814      | 158,602                  | 304,832,145            | 87.0                    |
| 4Q97    | 7,524  | 2,152           | -63         | 515        | 136,351          | 293,427,668      | 74,671,938      | 156,799                  | 337,430,545            | 87.0                    |
| 3Q97    | 5,372  | 2,215           | 508         | 480        | 135,425          | 299,966,191      | 75,295,981      | 154,539                  | 342,303,858            | 87.6                    |
| 2Q97    | 3,157  | 1,707           | 257         | 67         | 136,572          | 233,128,822      | 16,786,103      | 159,756                  | 272,703,393            | 85.5                    |
| 1Q97    | 1,450  | 1,450           | -187        | -179       | 125,776          | 182,375,462      | -27,037,969     | 148,444                  | 215,243,118            | 84.7                    |
| 4Q96    | 6,641  | 1,637           | -98         | -283       | 133,632          | 218,755,730      | -28,405,548     | 155,764                  | 254,986,366            | 85.8                    |
| 3Q96    | 5,004  | 1,735           | 95          | -591       | 129,493          | 224,670,210      | -68,676,960     | 150,855                  | 261,733,371            | 85.8                    |
| 2Q96    | 3,269  | 1,640           | 11          | 29         | 131,916          | 216,342,719      | 6,796,638       | 153,705                  | 252,075,428            | 85.8                    |
| 1Q96    | 1,629  | 1,629           | -291        | 423        | 128,553          | 209,413,431      | 62,183,627      | 147,942                  | 240,997,488            | 86.9                    |
| 4Q95    | 7,063  | 1,920           | -406        | 391        | 128,730          | 247,161,278      | 63,208,258      | 149,455                  | 286,953,165            | 86.1                    |
| 3Q95    | 5,143  | 2,326           | 715         | 654        | 126,117          | 293,347,170      | 95,433,259      | 148,129                  | 344,547,804            | 85.1                    |
| 2Q95    | 2,817  | 1,611           | 405         | -272       | 130,072          | 209,546,081      | -12,490,271     | 151,289                  | 243,726,354            | 86.0                    |
| 1Q95    | 1,206  | 1,206           | -323        | -928       | 122,081          | 147,229,804      | -105,505,877    | 141,446                  | 170,583,747            | 86.3                    |
| 4Q94    | 7,218  | 1,529           | -143        | -1,169     | 120,309          | 183,953,020      | -127,498,769    | 137,882                  | 210,821,273            | 87.3                    |
| 3Q94    | 5,689  | 1,672           | -211        | -1,081     | 118,370          | 197,913,911      | -121,692,166    | 136,622                  | 228,432,710            | 86.6                    |
| 2Q94    | 4,017  | 1,883           | -251        | -455       | 117,916          | 222,036,352      | -43,479,005     | 134,247                  | 252,787,379            | 87.8                    |
| 1Q94    | 2,134  | 2,134           | -564        | -27        | 118,433          | 252,735,681      | 3,878,122       | 135,276                  | 288,678,729            | 87.5                    |
| 4Q93    | 9,950  | 2,698           | -55         | 243        | 115,438          | 311,451,789      | 38,798,236      | 131,902                  | 355,870,489            | 87.5                    |
| 3Q93    | 7,252  | 2,753           | 415         | 489        | 116,094          | 319,606,077      | 63,286,715      | 133,152                  | 366,566,829            | 87.2                    |
| 2Q93    | 4,499  | 2,338           | 177         | -200       | 113,565          | 265,515,357      | -23,020,281     | 131,260                  | 306,886,028            | 86.5                    |
| 1Q93    | 2,161  | 2,161           | -294        | 285        | 115,159          | 248,857,559      | 46,390,808      | 139,579                  | 301,629,406            | 82.5                    |
| 4Q92    | 9,133  | 2,455           | 191         | N/A        | 111,061          | 272,653,553      | N/A             | 131,685                  | 323,285,501            | 84.3                    |
| 3Q92    | 6,678  | 2,264           | -274        | N/A        | 113,215          | 256,319,362      | N/A             | 132,314                  | 299,558,526            | 85.6                    |
| 2Q92    | 4,414  | 2,538           | 662         | N/A        | 113,686          | 288,535,638      | N/A             | 139,267                  | 353,458,812            | 81.6                    |

# Single-Family and Condominium New Loan Activity in Alaska

## Including AHFC

### Total Condominium

| Quarter | YTD   | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan(\$) | Total Loans (\$) | Chg Prv Yr (\$) | Average Sales Price (\$) | Total Sales Price (\$) | Loan-To-Value Ratio (%) |
|---------|-------|-----------------|-------------|------------|------------------|------------------|-----------------|--------------------------|------------------------|-------------------------|
| 2Q05    | 1,087 | 609             | 131         | 145        | 157,967          | 96,202,086       | 35,112,973      | 190,018                  | 115,721,211            | 83.1                    |
| 1Q05    | 478   | 478             | -137        | 41         | 154,530          | 73,865,420       | 18,197,462      | 186,821                  | 89,300,454             | 83                      |
| 4Q04    | 2097  | 615             | 34          | 112        | 140,783          | 86,581,312       | 27,042,995      | 169,186                  | 104,049,566            | 83                      |
| 3Q04    | 1,482 | 581             | 117         | 93         | 125,025          | 72,639,447       | 11,108,785      | 141,402                  | 82,154,371             | 88.4                    |
| 2Q04    | 901   | 464             | 27          | 40         | 131,658          | 61,089,113       | 10,755,417      | 150,877                  | 70,007,005             | 87.3                    |
| 1Q04    | 437   | 437             | -66         | 72         | 127,387          | 55,667,957       | 13,489,634      | 140,867                  | 61,558,820             | 90.4                    |
| 4Q03    | 1,780 | 503             | 15          | 44         | 118,366          | 59,538,317       | 7,636,612       | 134,203                  | 67,504,167             | 88.2                    |
| 3Q03    | 1,277 | 488             | 64          | -13        | 126,087          | 61,530,661       | 6,028,110       | 141,311                  | 68,959,811             | 89.2                    |
| 2Q03    | 789   | 424             | 59          | -60        | 118,712          | 50,333,696       | -4,544,660      | 134,100                  | 56,858,381             | 88.5                    |
| 1Q03    | 365   | 365             | -94         | -54        | 115,557          | 42,178,324       | -3,417,532      | 129,217                  | 47,164,034             | 89.4                    |
| 4Q02    | 1,863 | 459             | -42         | -46        | 112,830          | 51,901,706       | 1,544,727       | 130,018                  | 59,808,085             | 86.8                    |
| 3Q02    | 1,404 | 501             | 17          | -43        | 111,005          | 55,502,552       | -934,456        | 126,674                  | 63,336,822             | 87.6                    |
| 2Q02    | 903   | 484             | 65          | 136        | 113,385          | 54,878,356       | 21,928,809      | 125,239                  | 60,615,908             | 90.5                    |
| 1Q02    | 419   | 419             | -86         | 109        | 108,821          | 45,595,856       | 16,489,497      | 121,292                  | 50,821,541             | 89.7                    |
| 4Q01    | 1,707 | 505             | -39         | 252        | 99,717           | 50,356,979       | 26,955,220      | 111,564                  | 56,339,961             | 89.4                    |
| 3Q01    | 1,202 | 544             | 196         | 312        | 103,745          | 56,437,008       | 38,481,502      | 116,304                  | 63,269,548             | 89.2                    |
| 2Q01    | 658   | 348             | 38          | 133        | 94,683           | 32,949,547       | 14,235,248      | 109,965                  | 38,267,676             | 86.1                    |
| 1Q01    | 310   | 310             | 57          | 130        | 93,891           | 29,106,359       | 13,589,050      | 106,082                  | 32,885,398             | 88.5                    |
| 4Q00    | 880   | 253             | 21          | 2          | 92,497           | 23,401,759       | 2,197,405       | 103,401                  | 26,160,465             | 89.5                    |
| 3Q00    | 627   | 232             | 17          | -70        | 86,325           | 17,955,506       | -2,417,018      | 97,834                   | 20,349,504             | 88.2                    |
| 2Q00    | 395   | 215             | 35          | -21        | 87,043           | 18,714,299       | -2,278,211      | 95,049                   | 20,435,596             | 91.6                    |
| 1Q00    | 180   | 180             | -71         | -36        | 86,207           | 15,517,309       | -2,328,078      | 94,152                   | 16,947,343             | 91.6                    |
| 4Q99    | 1,005 | 251             | -51         | 82         | 84,479           | 21,204,354       | 7,361,251       | 92,354                   | 23,180,765             | 91.5                    |
| 3Q99    | 754   | 302             | 66          | 16         | 67,459           | 20,372,524       | -11,012,166     | 73,523                   | 22,203,926             | 91.8                    |
| 2Q99    | 452   | 236             | 20          | 67         | 88,951           | 20,992,510       | 7,403,045       | 100,255                  | 23,660,082             | 88.7                    |
| 1Q99    | 216   | 216             | 47          | 46         | 82,618           | 17,845,387       | 3,476,412       | 96,270                   | 20,794,319             | 85.8                    |
| 4Q98    | 794   | 169             | -117        | 1          | 81,912           | 13,843,103       | 519,372         | 89,178                   | 15,071,127             | 91.9                    |
| 3Q98    | 625   | 286             | 117         | 103        | 109,737          | 31,384,690       | 16,446,996      | 121,148                  | 34,648,354             | 90.6                    |
| 2Q98    | 339   | 169             | -1          | 47         | 80,411           | 13,589,465       | 3,242,365       | 88,189                   | 14,903,955             | 91.2                    |
| 1Q98    | 170   | 170             | 2           | 87         | 84,523           | 14,368,975       | 8,115,478       | 92,311                   | 15,692,950             | 91.6                    |
| 4Q97    | 556   | 168             | -15         | 71         | 79,308           | 13,323,731       | 5,697,419       | 86,737                   | 14,571,784             | 91.4                    |
| 3Q97    | 388   | 183             | 61          | 68         | 81,627           | 14,937,694       | 6,735,825       | 89,622                   | 16,400,887             | 91.1                    |
| 2Q97    | 205   | 122             | 39          | -7         | 84,812           | 10,347,100       | 799,766         | 103,983                  | 12,685,888             | 81.6                    |
| 1Q97    | 83    | 83              | -14         | -32        | 75,343           | 6,253,497        | -2,463,182      | 83,612                   | 6,939,764              | 90.1                    |
| 4Q96    | 456   | 97              | -18         | -20        | 78,622           | 7,626,312        | -1,414,269      | 86,788                   | 8,418,421              | 90.6                    |
| 3Q96    | 359   | 115             | -14         | -14        | 71,321           | 8,201,869        | -1,215,397      | 80,913                   | 9,304,963              | 88.1                    |
| 2Q96    | 244   | 129             | 14          | 15         | 74,010           | 9,547,334        | 1,483,428       | 82,630                   | 10,659,299             | 89.6                    |
| 1Q96    | 115   | 115             | -2          | 43         | 75,797           | 8,716,679        | 3,551,573       | 86,920                   | 9,995,857              | 87.2                    |
| 4Q95    | 432   | 117             | -12         | 47         | 77,270           | 9,040,581        | 4,369,071       | 85,264                   | 9,975,923              | 90.6                    |
| 3Q95    | 315   | 129             | 15          | 35         | 73,002           | 9,417,266        | 3,054,777       | 82,039                   | 10,583,011             | 89.0                    |
| 2Q95    | 186   | 114             | 42          | 10         | 70,736           | 8,063,906        | -822,808        | 79,540                   | 9,067,549              | 88.9                    |
| 1Q95    | 72    | 72              | 2           | -16        | 71,738           | 5,165,106        | -1,443,172      | 82,016                   | 5,905,180              | 87.5                    |
| 4Q94    | 356   | 70              | -24         | -28        | 66,736           | 4,671,510        | -2,010,464      | 76,920                   | 5,384,378              | 86.8                    |
| 3Q94    | 286   | 94              | -10         | 16         | 67,686           | 6,362,489        | 649,445         | 79,186                   | 7,443,510              | 85.5                    |
| 2Q94    | 192   | 104             | 16          | -8         | 85,449           | 8,886,714        | 1,675,124       | 95,501                   | 9,932,131              | 89.5                    |
| 1Q94    | 88    | 88              | -10         | 4          | 75,094           | 6,608,278        | 546,220         | 86,344                   | 7,598,299              | 87.0                    |
| 4Q93    | 372   | 98              | 20          | -9         | 68,183           | 6,681,974        | -1,786,871      | 81,855                   | 8,021,821              | 83.3                    |
| 3Q93    | 274   | 78              | -34         | -34        | 73,244           | 5,713,044        | -4,690,519      | 84,587                   | 6,597,782              | 86.6                    |
| 2Q93    | 196   | 112             | 28          | 17         | 64,389           | 7,211,590        | -1,073,002      | 73,849                   | 8,271,115              | 87.2                    |
| 1Q93    | 84    | 84              | -23         | 33         | 72,167           | 6,062,058        | 2,502,508       | 83,887                   | 7,046,495              | 86.0                    |
| 4Q92    | 365   | 107             | -5          | N/A        | 79,148           | 8,468,845        | N/A             | 87,412                   | 9,353,116              | 90.5                    |
| 3Q92    | 258   | 112             | 17          | N/A        | 92,889           | 10,403,563       | N/A             | 100,251                  | 11,228,110             | 92.7                    |
| 2Q92    | 146   | 95              | 44          | N/A        | 87,206           | 8,284,592        | N/A             | 98,048                   | 9,314,578              | 88.9                    |

**Notes:**

- Based on the quarterly Survey of Lender's Activity, a survey of private and public mortgage lenders.
- Refinanced mortgages are excluded from this data series. Historical series revised 2nd quarter of 1999 to exclude refinances from Fannie Mae and AHFC data.
- Fannie Mae data excluding refinances were not available for the 1st, 2nd & 3rd quarters of 1992 and the 1st quarter of 1993.
- AHFC data for the 1st and 2nd quarters of 1992 were not revised. AHFC assumed rural loans from DCRA in the 3rd quarter of 1992.
- AHFC's urban portfolio for 2nd quarter 1992 did not include any refinances. Original data from the 1st quarter 1992 lender survey was not available for comparison.
- Beginning 2nd quarter 1999, Fannie Mae data are included in both the single-family and condominium categories as appropriate.
- Previously, all Fannie Mae data were recorded as single family.
- Beginning 2nd quarter 1999, an adjustment is made to reduce double counting of loans reported by both primary and secondary lenders.
- Comparisons with earlier quarters will under- or over-state differences in activity.

## Condominium Loan Activity in Alaska Including AHFC 2nd Qtr 2005

| Location               | YTD          | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan   | Total Loans       | Chg Prv Yr        | % Loan Volume <sup>1</sup> | Average Sales Price | Total Sales Volume |
|------------------------|--------------|-----------------|-------------|------------|----------------|-------------------|-------------------|----------------------------|---------------------|--------------------|
| Anchorage              | 911          | 538             | 165         | 121        | \$159,392      | \$85,752,782      | \$28,906,209      | 89.1                       | \$191,991           | \$103,291,201      |
| Mat-Su                 | 47           | 14              | -19         | 6          | 180,521        | 2,527,298         | 1,626,763         | 2.6                        | 203,038             | 2,842,528          |
| Fairbanks              | 43           | 18              | -7          | 1          | 110,073        | 1,981,312         | 812,858           | 2.1                        | 140,624             | 2,531,233          |
| Kenai                  | 30           | 6               | -18         | 3          | 228,914        | 1,373,483         | 1,191,383         | 1.4                        | 284,830             | 1,708,979          |
| Juneau                 | 43           | 27              | 11          | 13         | 143,145        | 3,864,926         | 2,225,468         | 4.0                        | 165,553             | 4,469,919          |
| Ketchikan              | 5            | 2               | -1          | -3         | 72,617         | 145,234           | -206,759          | 0.2                        | 81,500              | 163,000            |
| Kodiak                 | 2            | 2               | 2           | 2          | 37,275         | 74,550            | 74,550            | 0.1                        | 50,750              | 101,500            |
| Bethel                 | 1            | 0               | -1          | 0          | 0              | 0                 | 0                 | 0.0                        | 0                   | 0                  |
| Rest of State          | 5            | 2               | -1          | 2          | 241,250        | 482,500           | 482,500           | 0.5                        | 306,425             | 612,850            |
| <b>Statewide Total</b> | <b>1,087</b> | <b>609</b>      | <b>131</b>  | <b>145</b> | <b>157,967</b> | <b>96,202,086</b> | <b>35,112,973</b> | <b>100.0</b>               | <b>190,018</b>      | <b>115,721,211</b> |

## Single-Family Loan Activity in Alaska Including AHFC 2nd Qtr 2005

| Location               | YTD          | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan   | Total Loans        | Chg Prv Yr         | % Loan Volume <sup>1</sup> | Average Sales Price | Total Sales Volume |
|------------------------|--------------|-----------------|-------------|------------|----------------|--------------------|--------------------|----------------------------|---------------------|--------------------|
| Anchorage              | 2,229        | 1,306           | 383         | 259        | \$219,049      | \$286,078,187      | \$66,683,630       | 51.5                       | \$285,264           | \$372,554,649      |
| Mat-Su                 | 798          | 458             | 118         | 92         | 174,558        | 79,947,545         | 15,730,508         | 14.4                       | 213,280             | 97,682,060         |
| Fairbanks              | 811          | 491             | 171         | 66         | 162,715        | 79,893,284         | 17,175,777         | 14.4                       | 194,859             | 95,675,539         |
| Kenai                  | 371          | 215             | 59          | 37         | 149,570        | 32,157,616         | 6,253,365          | 5.8                        | 186,979             | 40,200,424         |
| Juneau                 | 278          | 176             | 74          | 39         | 218,961        | 38,537,144         | 10,233,976         | 6.9                        | 298,552             | 52,545,157         |
| Ketchikan              | 40           | 25              | 10          | -7         | 191,952        | 4,798,809          | -704,189           | 0.9                        | 216,118             | 5,402,955          |
| Kodiak                 | 64           | 36              | 8           | -7         | 200,437        | 7,215,721          | -525,742           | 1.3                        | 230,232             | 8,288,350          |
| Bethel                 | 25           | 17              | 9           | 4          | 211,538        | 3,596,140          | 1,405,897          | 0.6                        | 245,206             | 4,168,500          |
| Rest of State          | 201          | 142             | 83          | 56         | 160,185        | 22,746,297         | 8,630,923          | 4.1                        | 220,662             | 31,334,024         |
| <b>Statewide Total</b> | <b>4,817</b> | <b>2,866</b>    | <b>915</b>  | <b>539</b> | <b>193,639</b> | <b>554,970,742</b> | <b>124,884,147</b> | <b>100.0</b>               | <b>246,982</b>      | <b>707,851,657</b> |

## Multi-Family Loan Activity in Alaska Including AHFC 2nd Qtr 2005

| Location               | # Units    | Number of Loans | Average Loan   | Total Loans       | % Loan Volume | Average Sales Price | Total Sales Volume | % Total Market Value <sup>1</sup> |
|------------------------|------------|-----------------|----------------|-------------------|---------------|---------------------|--------------------|-----------------------------------|
| Anchorage              | 223        | 52              | \$295,504      | \$15,366,197      | 54.7          | \$365,425           | \$19,002,100       | 52.7                              |
| Mat-Su                 | 102        | 7               | 884,298        | 6,190,085         | 22.0          | 1,155,129           | 8,085,900          | 22.4                              |
| Fairbanks              | n/a        | 4               | 251,825        | 1,007,300         | 3.6           | 335,250             | 1,341,000          | 3.7                               |
| Kenai                  | 76         | 12              | 265,173        | 3,182,073         | 11.3          | 405,792             | 4,869,500          | 13.5                              |
| Juneau                 | 4          | 1               | 285,000        | 285,000           | 1.0           | 380,000             | 380,000            | 1.1                               |
| Ketchikan              | 56         | 1               | 1,500,000      | 1,500,000         | 5.3           | 1,700,000           | 1,700,000          | 4.7                               |
| Kodiak                 | 0          | 0               | 0              | 0                 | 0.0           | 0                   | 0                  | 0.0                               |
| Bethel                 | 0          | 0               | 0              | 0                 | 0.0           | 0                   | 0                  | 0.0                               |
| Rest of State          | 8          | 3               | 193,537        | 580,612           | 2.1           | 233,333             | 700,000            | 1.9                               |
| <b>Statewide Total</b> | <b>469</b> | <b>83</b>       | <b>351,391</b> | <b>28,111,267</b> | <b>100.0</b>  | <b>450,981</b>      | <b>36,078,500</b>  | <b>100.0</b>                      |

### Notes:

Based on the quarterly Survey of Lender's Activity, a survey of private and public mortgage lenders.

1. Total may not sum due to rounding.

Multi-family residences include buildings with more than three units.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section.

**New Construction vs. Existing Housing Loan Activity in Alaska Including AHFC  
Single Family, Condominium, and Multifamily**



| 2nd Qtr 2005    | New Single Family Construction |                 |             |            |              |              |            |               |                     |
|-----------------|--------------------------------|-----------------|-------------|------------|--------------|--------------|------------|---------------|---------------------|
| Location        | YTD                            | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan | Total Loans  | Chg Prv Yr | % Loan Volume | Average Sales Price |
| Anchorage       | 236                            | 142             | 48          | -2         | \$245,769    | \$34,899,243 | -\$488,031 | 35.2          | \$340,601           |
| Mat-Su          | 323                            | 161             | -1          | 33         | 186,769      | 30,069,749   | 6,336,576  | 30.4          | 229,277             |
| Fairbanks       | 162                            | 98              | 34          | 42         | 179,109      | 17,552,666   | 6,725,002  | 17.7          | 210,503             |
| Kenai           | 79                             | 33              | -13         | -2         | 197,037      | 6,502,232    | 287,568    | 6.6           | 247,375             |
| Juneau          | 18                             | 12              | 6           | 3          | 225,881      | 2,710,568    | 240,314    | 2.7           | 327,783             |
| Ketchikan       | 3                              | 1               | -1          | -2         | 202,500      | 202,500      | -387,455   | 0.2           | 225,000             |
| Kodiak          | 23                             | 12              | 1           | 2          | 208,749      | 2,504,982    | 370,102    | 2.5           | 241,383             |
| Bethel          | 8                              | 3               | -2          | 1          | 178,243      | 534,730      | 448,884    | 0.5           | 176,667             |
| Rest of State   | 23                             | 20              | 17          | 6          | 202,827      | 4,056,538    | 489,544    | 4.1           | 229,995             |
| Statewide Total | 875                            | 482             | 89          | 81         | 205,463      | 99,033,209   | 14,022,505 | 100.0         | 261,943             |

| 2nd Qtr 2005 Existing Single Family Residences |       |                 |             |            |              |               |              |               |                     |
|------------------------------------------------|-------|-----------------|-------------|------------|--------------|---------------|--------------|---------------|---------------------|
| Location                                       | YTD   | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan | Total Loans   | Chg Prv Yr   | % Loan Volume | Average Sales Price |
| Anchorage                                      | 1,993 | 1,164           | 335         | 261        | \$215,789    | \$251,178,944 | \$67,171,661 | 55.1          | \$278,513           |
| Mat-Su                                         | 475   | 297             | 119         | 59         | 167,939      | 49,877,795    | 9,393,931    | 10.9          | 204,608             |
| Fairbanks                                      | 649   | 393             | 137         | 24         | 158,628      | 62,340,618    | 10,450,775   | 13.7          | 190,957             |
| Kenai                                          | 292   | 182             | 72          | 39         | 140,964      | 25,655,384    | 5,965,797    | 5.6           | 176,028             |
| Juneau                                         | 260   | 164             | 68          | 36         | 218,455      | 35,826,576    | 9,993,662    | 7.9           | 296,413             |
| Ketchikan                                      | 37    | 24              | 11          | -5         | 191,513      | 4,596,309     | -316,734     | 1.0           | 215,748             |
| Kodiak                                         | 41    | 24              | 7           | -9         | 196,281      | 4,710,739     | -895,844     | 1.0           | 224,656             |
| Bethel                                         | 17    | 14              | 11          | 3          | 218,672      | 3,061,410     | 957,013      | 0.7           | 259,893             |
| Rest of State                                  | 178   | 122             | 66          | 50         | 153,195      | 18,689,759    | 8,141,379    | 4.1           | 219,132             |
| Statewide Total                                | 3,942 | 2,384           | 826         | 458        | 191,249      | 455,937,533   | 110,861,642  | 100.0         | 243,958             |

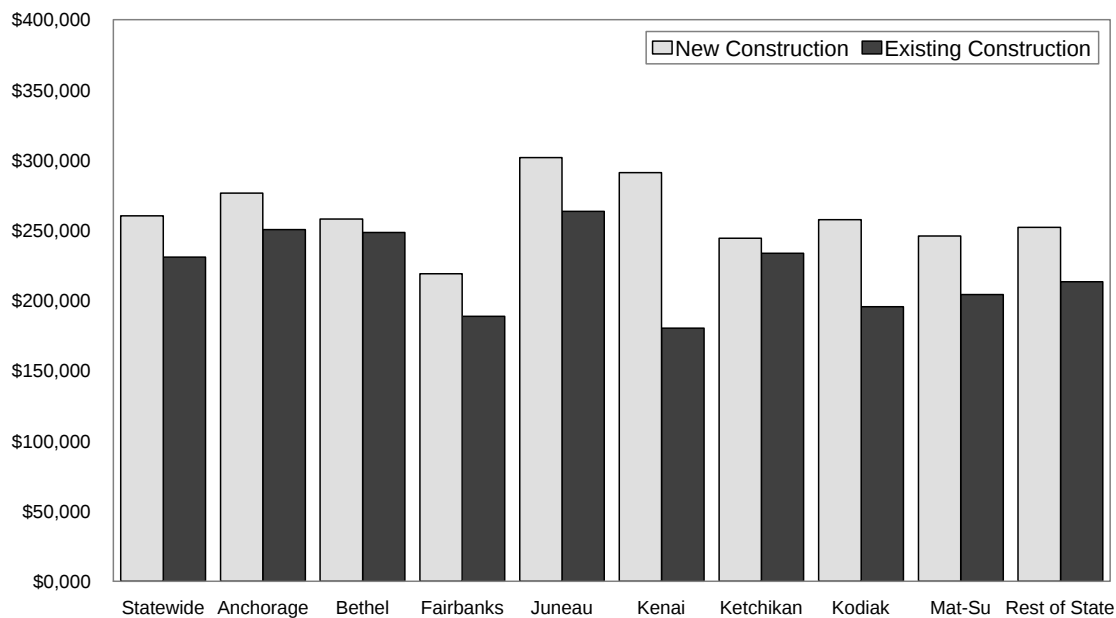
| 2nd Qtr 2005           |     |                 |             |            |              |              |             |               |                     |
|------------------------|-----|-----------------|-------------|------------|--------------|--------------|-------------|---------------|---------------------|
| New Condo Construction |     |                 |             |            |              |              |             |               |                     |
| Location               | YTD | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan | Total Loans  | Chg Prv Yr  | % Loan Volume | Average Sales Price |
| Anchorage              | 294 | 165             | 36          | 29         | \$189,126    | \$31,205,868 | \$8,953,038 | 91.1          | \$230,053           |
| Mat-Su                 | 14  | 4               | -6          | -2         | 138,243      | 552,970      | -118,765    | 1.6           | 163,382             |
| Fairbanks              | 7   | 3               | -1          | 3          | 202,983      | 608,950      | 608,950     | 1.8           | 276,444             |
| Kenai                  | 12  | 3               | -6          | 3          | 407,061      | 1,221,183    | 1,221,183   | 3.6           | 511,826             |
| Juneau                 | 2   | 1               | 0           | 1          | 190,800      | 190,800      | 190,800     | 0.6           | 238,500             |
| Ketchikan              | 0   | 0               | 0           | 0          | 0            | 0            | 0           | 0.0           | 0                   |
| Kodiak                 | 0   | 0               | 0           | 0          | 0            | 0            | 0           | 0.0           | 0                   |
| Bethel                 | 0   | 0               | 0           | 0          | 0            | 0            | 0           | 0.0           | 0                   |
| Rest of State          | 2   | 1               | 0           | 1          | 460,000      | 460,000      | 460,000     | 1.3           | 575,000             |
| Statewide Total        | 331 | 177             | 23          | 35         | 193,445      | 34,239,771   | 11,315,206  | 100.0         | 236,105             |

| 2nd Qtr 2005 Existing Condo Residences |     |                 |             |            |              |              |              |               |                     |
|----------------------------------------|-----|-----------------|-------------|------------|--------------|--------------|--------------|---------------|---------------------|
| Location                               | YTD | Number of Loans | Chg Prv Qtr | Chg Prv Yr | Average Loan | Total Loans  | Chg Prv Yr   | % Loan Volume | Average Sales Price |
| Anchorage                              | 617 | 373             | 129         | 92         | \$146,238    | \$54,546,914 | \$19,953,171 | 88.0          | \$175,154           |
| Mat-Su                                 | 33  | 10              | -13         | 8          | 197,433      | 1,974,328    | 1,745,528    | 3.2           | 218,900             |
| Fairbanks                              | 36  | 15              | -6          | -2         | 91,491       | 1,372,362    | 203,908      | 2.2           | 113,460             |
| Kenai                                  | 18  | 3               | -12         | 0          | 50,767       | 152,300      | -29,800      | 0.2           | 57,833              |
| Juneau                                 | 41  | 26              | 11          | 12         | 141,313      | 3,674,126    | 2,034,668    | 5.9           | 162,747             |
| Ketchikan                              | 5   | 2               | -1          | -3         | 72,617       | 145,234      | -206,759     | 0.2           | 81,500              |
| Kodiak                                 | 2   | 2               | 2           | 2          | 37,275       | 74,550       | 74,550       | 0.1           | 50,750              |
| Bethel                                 | 1   | 0               | -1          | 0          | 0            | 0            | 0            | 0.0           | 0                   |
| Rest of State                          | 3   | 1               | -1          | 1          | 22,500       | 22,500       | 22,500       | 0.0           | 37,850              |
| Statewide Total                        | 756 | 432             | 108         | 110        | 143,431      | 61,962,315   | 23,797,766   | 100.0         | 171,136             |

## New Construction vs. Existing Housing

Average Sales Price, All Types of Housing

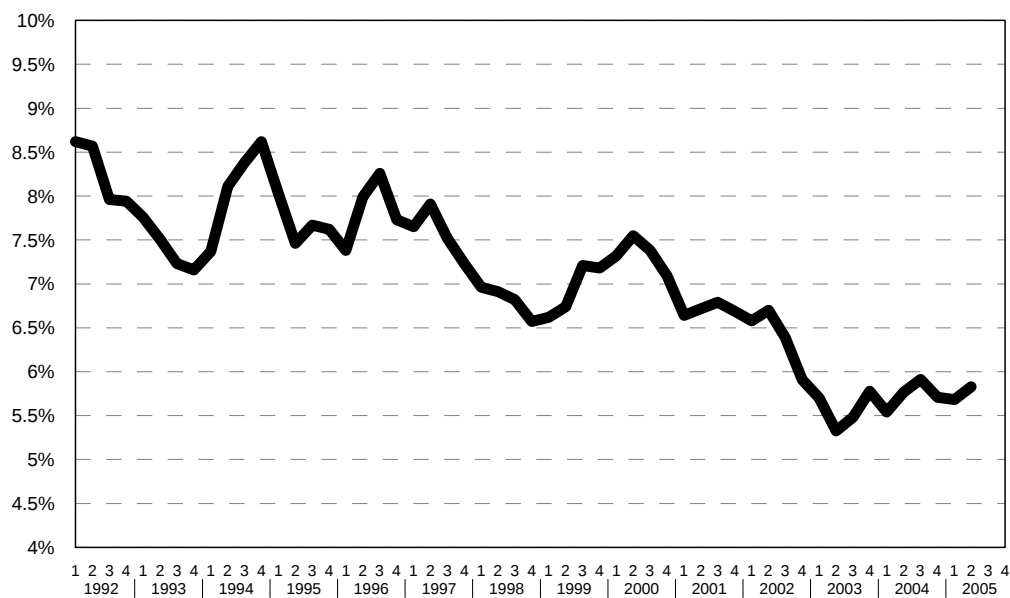
1st Half 2005



## Quarterly Interest Rate Weighted by Loan Volume

All Types of Housing, Statewide

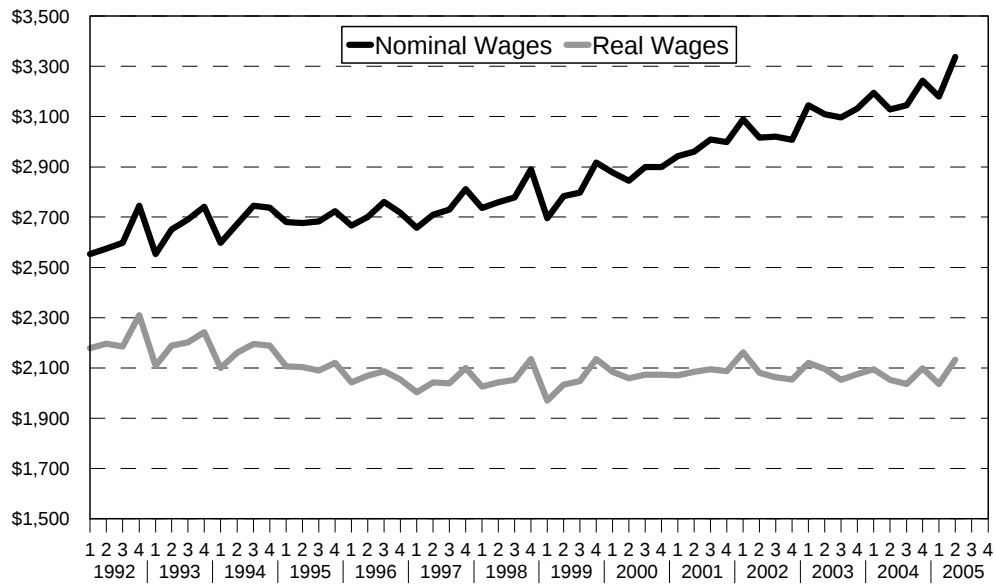
1st Qtr 1992 - 2nd Qtr 2005



## Average Monthly Wage

Statewide

1st Qtr 1992 - 2nd Qtr 2005



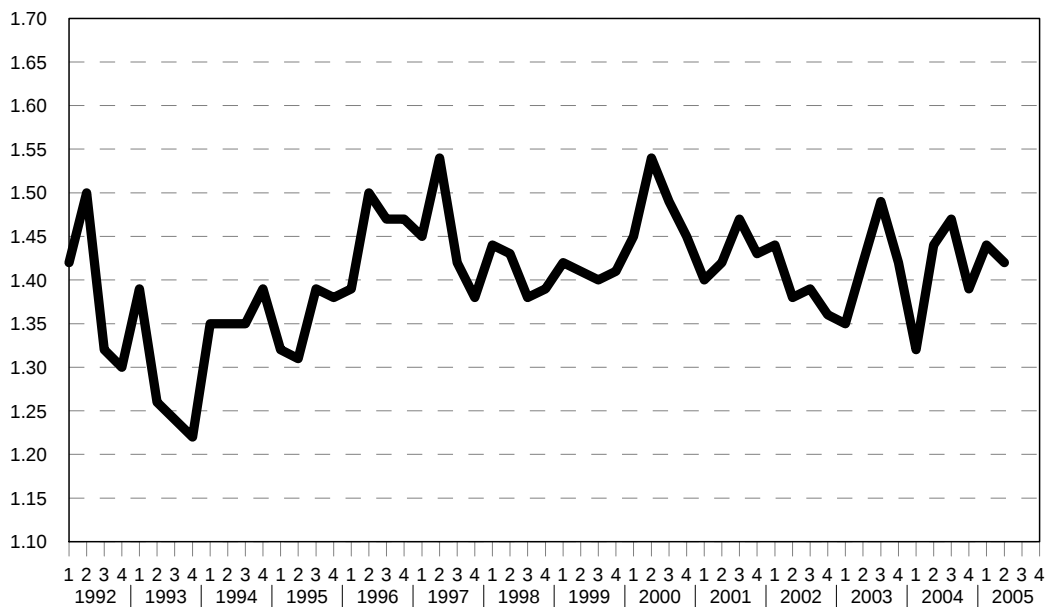
Note: Wages for the most recent quarter are preliminary.

Source: Alaska Department of Labor and Workforce Development, Research & Analysis Section.

## Alaska Affordability Index

Single-Family Homes, Private and Public Agency Lenders

1st Qtr 1992 - 2nd Qtr 2005



Note: The Index value for the most recent quarter is preliminary.

Source: Alaska Department of Labor and Workforce Development, Research & Analysis Section.